FIDIC Middle East Contract Users’ Conference

The essential guide for successfully utilising the FIDIC suite of contracts and effectively resolving disputes in the Middle East

The Westin Hotel, Abu Dhabi, UAE

Your Speaker Faculty 2014:

- Philip Jenkinson, FIDIC CONTRACTS COMMITTEE (United Kingdom)
- Dr Nael Bunni, FIDIC CONTRACTS COMMITTEE (Ireland)
- Siobhan Fahey, FIDIC CONTRACTS COMMITTEE (Ireland)
- Svend Poulsen, FIDIC UPDATES COMMITTEE (Denmark)
- Aisha Nadar, FIDIC MDB TASK GROUP (Sweden)
- Abdulla Al Amri, SOCIETY OF ENGINEERS (UAE)
- Mahmoud Abu Hussein, DOLPHIN ENERGY (UAE)
- Vincent Leloup, EC HARRIS (France)
- Arthur Bell, APB (UAE)
- Dr Nabil Abbas, ABBAS ARCHITECTS & CONSTRUCTION CONSULTANTS (Saudi Arabia)
- Martin Albert, HOCHTIEF SOLUTIONS MIDDLE EAST Q.W.L. (Qatar)
- Assil Al Houssan, DRAKE & SCULL INTERNATIONAL PJSC (UAE)
- Peter Collie, AHMED IBRAHIM IN ASSOCIATION WITH FENWICK ELLIOTT (UAE)
- Ahmed Ibrahim, AHMED IBRAHIM IN ASSOCIATION WITH FENWICK ELLIOTT (UAE)
- Andy Hewitt, HEWITT CONSTRUCTION CONSULTANCY FZE (UAE)
- Ellis Baker, WHITE & CASE (United Kingdom)
- Samer H. Skaik, HERIOT-WATT UNIVERSITY (UAE)
- Sebastian Hök, HOK STIEGLMEIER & KOLLEGEN (Germany)
- Munther Saket, ALLIED PLANNING & ENGINEERING CORPORATION (Jordan)
- Christoph Theune, FIDIC CONTRACTS COMMITTEE (Germany)
- Khalil Hasan, CONSTRUCTION SOLUTIONS (Pakistan)
- Michael Turrini, WHITE & CASE (UAE)
- Kamal Adnan Malas, ENG. DR. KAMAL ADNAN MALAS AND ASSOCIATES (UAE)
- Lucy Osborne, CAPITA (UK)
- Dr Naser Al-Dosani, SAUDI ARABIA MINING COMPANY (Saudi Arabia)
- Dr Imad Al Jamal, UAE CONTRACTORS’ ASSOCIATION (UAE)

Don’t miss the pre and post-conference workshops:

- Introduction to FIDIC Contracts
- Mastering Construction Claims & Defence
- Advanced Dispute Resolution Strategies

30% Discount for African and Selected Asian Companies

Your registration includes a free copy of:

- Model Representative Agreement (1st Ed, 2013)

Supporting Partner: 

Associate Sponsor: 

Media Partners:

Scan with smartphone QR Reader App:

Supporting Partner: 

Associate Sponsor: 

Media Partners:

Bookings Hotline +44 (0)20 7017 5503 
Email: professionalcustserv@informa.com 
To register or for the latest programme: 
www.ibclegal.com/fidicme
Day 1 – 25th February 2014

08:30 Registration & Coffee

09:00 Opening Remarks from the Chairman
Dr Nael Bunni, Chartered Engineer; Chartered Arbitrator; Special Advisor, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC SUBCONTRACT TASK GROUP; FIDIC Adjudicator (Ireland)

09:05 Keynote Speech
Eng. Abdulla Al Amri, Vice President, SOCIETY OF ENGINEERS (UAE)

09:15 FIDIC Main Contracts – An Overview
This session will apprise delegates on the contracts currently being updated by FIDIC and new contracts under preparation. The speaker will explain why the updates and new contracts are needed, what are the expected key features of the updated/new contract, and target timescales for publication.
- Update of Yellow Book 1999
- Updates of Red Book 1999 and Silver Book 1999
- New subcontract for Yellow Book 1999
- Q&A

Siobhan Fahey, Chartered Engineer & Arbitrator; Member, FIDIC CONTRACTS COMMITTEE (Ireland)
Svend Poulsen, Project Director, ATKINS; Chair, FIDIC UPDATES COMMITTEE (Denmark)

10:00 FIDIC EPC/Turkey Contract (Silver Book)
Discuss latest developments in the use of the EPC/Turkey contract in the Middle East and beyond and gain a thorough understanding of its potential. Discover how possibilities for additional payment and additional time are limited to a greater degree than under traditional contracts. The speaker will discuss these and many other aspects of this contract including:
- Analysing the context of the 1987 Contracts and the 1990 Contracts
- Multiple turnkey projects
- Design liability and front-end engineering design
- Handling unforeseen ground conditions
- Risk allocation
- Q&A

10:40 Morning Coffee Break

11:00 The FIDIC Subcontract
This session will brief delegates on the practical issues surrounding the main back-to-back provisions of the new FIDIC Construction Subcontract, published in October 2011 for use in conjunction with the FIDIC Construction Contract, including:
- Variations
- Interim payments
- Taking-over
- Indemnities
- Claims and disputes
- Pitfalls & tips of subcontract nomination
- Q&A

11:45 Particular Conditions and Common Adjustments in the Region
Martin’s presentation will show you how to effectively use Particular Conditions in order to adjust General Conditions of contract – as meant by FIDIC. He will present and discuss common adjustments which can be found throughout the GCC region, with a specific focus on Qatar and UAE. Such adjustments generally affect the risk profile which Martin will outline and assess. Finally, even though the GCC is governed by the general principle of freedom of contract, he will explain the legal boundaries given by local laws, with some practical examples.

General Conditions vs. Particular Conditions – how to adjust FIDIC
Common adjustments in the MENA region
Resulting risk profile
Freedom of contract vs. limiting factors as per local law

Martin Albert, Head of Legal Affairs, HOCHTIEF SOLUTIONS MIDDLE EAST QATAR W.L.L. (Qatar)

12:30 Networking Lunch

13:40 FIDIC and the Role of the Engineer
The Engineer should play the central role in the administration of a FIDIC Contract. This session will look at the way the Engineer’s role has evolved over the years with particular emphasis on how it was envisaged to be in the 1999 FIDIC ‘Red’ and ‘Yellow’ Books, how that role has actually developed in practice and what the future may hold for the role of the Engineer. As Employers increasingly look to limit the authority of the Engineer’s role, what does this mean for the Engineer and for the Contractor? Is there a feasible alternative?

Overview of the consulting industry in the Middle East
Re-assessing the role of the Engineer
Current trends regionally and internationally
Role of the Engineer vs DAB in claims management and dispute resolution
How Employers and Contractors understand the role of the Engineer
What Employers and Contractors expect from the Engineer
Consequences of limiting the Engineer’s authority
Q&A

Vincent Leloup, Partner, EC HARRIS (France)

Munther Saket, Contracts Consultant, ALLIED PLANNING & ENGINEERING CORPORATION (Jordan)

14.15 FIDIC Harmonised Contract – The Cornerstone of MDB Infrastructure Procurement
The major Multilateral Development Banks (MDBs) adopted the General Conditions of the FIDIC conditions of contract for building and engineering works designed by the Employer (the FIDIC Conditions of Contract for Construction), and its previous version, in their Standard Bidding Documents (SBDs) for major works to ensure environmentally and socially responsible procurement and successful project delivery.

To register or for the latest programme: www.ibclegal.com/fidicme
This session examines the use of the White and the Green Books in
This session will discuss the procedures and mechanisms for effective
management and administration of construction claims under a FIDIC
contract. FIDIC provisions which permit or alternatively disallow claims
will be highlighted. The counter-claims procedure available to the Employers
will also be explained. This session will additionally recommend guidelines
for claims avoidance and dispute resolution thereof. Some suggestions
in respect of claims provisions for future FIDIC updates will be presented.
Specific topics in this session will include:

- Notices and claims procedures
- Failure to notify or submit supporting particulars
- Extension of time claims
- Claims for additional payments under various clauses
- Cause-effect link that is necessary to support a construction claim
- Employer’s claims
- Best practices for claims avoidance
- Claims dispute resolution procedure
- Wish list for future FIDIC Updates
- Q&A

Khalil Hasan, Managing Partner, CONSTRUCTION SOLUTIONS
(Pakistan)
The variety and quality of speakers and attendees resulted in a very dynamic event!
M Davies, HIGH POINT RENDAL

To register or for the latest programme:
www.ibclegal.com/fidicme

10:00 The DBO contract (FIDIC Gold Book)
Since its publication in 2008, the Design, Build and Operate Contract has become one of the most popular of the FIDIC forms. It incorporates all the main features of the earlier FIDIC Books with improved and up-dated risk and insurance provisions and takes a new look at the provisions for the prevention and resolution of disputes. The speaker will address:
- The rationale behind the DBO approach
- Key features of the Gold Book (Green-Field-Scenario)
- The Brown-Field Scenario
- Risk Allocation, Liability and Insurance
- The DAB provisions with focus on Avoidance and Enforcement
Q&A
Christoph Theune, Director Operations, LAHMEYER GK W CONSULT (Germany); Member FIDIC CONTRACTS COMMITTEE

10:35 Morning Coffee Break

10:50 Decennial Liability and Decennial Insurance
Decennial liability is a strict liability for 10 years imposed for certain latent defects in the stability of the structure and for major defects in the weather shield. It exists mainly in jurisdictions where the civil code forms the basis of the legal system, such as the UAE. The exact definition of the liability differs from one jurisdiction to another and in some cases it is updated and refined as frequently as the changes in construction practice demand. It is however required by law in some jurisdictions, but only used in practice in others.
- Definitions of decennial liability & decennial insurance
- Who is held liable?
- When does the period of liability start?
- The decennial insurance cover
- Subrogation
Dr Nael Bunni, Chartered Engineer; Chartered Arbitrator; Special Advisor, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC SUBCONTRACT TASK GROUP; FIDIC Adjudicator (Ireland)

11:30 Risk Allocation under the FIDIC Forms of Contract
The FIDIC ‘Rainbow’ suite of contracts allocates risk between the parties in very different ways. This presentation will discuss how the balance of risks is shared in the different contracts and how the most appropriate form of contract should be chosen for the project.
- How is risk allocation across the FIDIC suite of contracts
- Allocation of specific risks
- Balanced risk sharing principles
- Benefits to stakeholders
- Imbalanced risk allocation?
- Abuse of particular conditions
- Allocating risk in the design phase under the Employer’s Requirements
Q&A
Dr Nabil Abbas, General Manager, ABBAS ARCHITECTS & CONSTRUCTION CONSULTANTS (Saudi Arabia)
Lucy Osborne, Director, Expert Witness and Advisory Services; Property and Infrastructure, CAPITA (UK)

12:10 Mis-Application of FIDIC Contracts
Eng. Dr. Kamal Adnan Malas, International Arbitrator, ENG. DR. KAMAL ADNAN MALAS AND ASSOCIATES (UAE)

12:40 Networking Lunch

14:00 Dispute Boards in Practice – A New Dawn
- Contractual approach of the 1999 suite of contracts
- The recent amendment to Clause 20
- Dispute avoidance – an essential part of project delivery in the Middle East?
- DABs v DRBs - which should you choose?
- Enforcement in the Middle East
Peter Collie, Partner, AHMED IBRAHIM IN ASSOCIATION WITH FENWICK ELLIOTT (UAE)
Ahmed Ibrahim, Partner, AHMED IBRAHIM IN ASSOCIATION WITH FENWICK ELLIOTT (UAE)

14:50 Construction Arbitration Under Islamic Law
A brief history of arbitration under various civilizations such as Babylonians, Assyrians, Ancient Egyptians, the Greeks, the Romans, Arabs and Islam. The presentation deals with legal aspects and legitimacy under Islamic Law (Shari’a). The identification of arbitration principles under Islamic Law (Shari’a) in comparison to judiciary, reconciliation and expertise in the legal and practical context are also discussed.
- History of arbitration and ancient civilizations
- The legality of arbitration in Islam and its ruling and the significance of its legitimacy
- Arbitration under Islamic Law (Shari’a)
  - The definition of arbitration and the difference between it and judiciary, reconciliation and expertise
  - Main contractual disputes raised from construction contracts in Saudi Arabia
  - Traditional dispute resolution methods
  - Time bar and waiver clauses inconsistent with Shari’a principles
  - Experience of FIDIC contracts and disputes in Saudi Arabia
Dr Imad Al Jamal, Chairman, UAE CONTRACTORS’ ASSOCIATION (UAE)
Dr. Naser Al-Dosari, Legal Advisor SAUDI ARABIA MINING COMPANY (Saudi Arabia)

15:40 Networking Break & Refreshments

15:55 Arbitration & Alternative Dispute Resolution
This session considers the opportunities for avoidance and early resolution of disputes under the FIDIC contract provisions. This is intended to equip the representatives and advisors of the Parties and the Engineer to make good choices in moving towards a cost effective resolution.
- The dispute phenomenon
- Dispute avoidance
- Amicable settlement in context of developments in alternative dispute resolution
- Recent developments and trends in international arbitration
Q&A
Ellis Baker, Head of Construction & Engineering Practice Group, WHITE & CASE; Lead Author of FIDIC Contracts in Law and Practice (Informa, 2009) (United Kingdom)
Aisha Nadar, Consultant; Special Adviser, FIDIC MDB TASK GROUP; Member, FIDIC UPDATES TASK GROUP (Sweden)
Michael Turrini, Partner, WHITE & CASE (UAE)
Nael Bunni, Chartered Engineer; Chartered Arbitrator; Special Advisor, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC Subcontract Task Group; FIDIC Adjudicator (Ireland)

17:00 Close of Main Conference
Dear Colleague,

Following the resounding success of last year's FIDIC Middle East Contract Users' Conference I am delighted to announce the 5th annual staging of this event on 25th & 26th February 2014 in Abu Dhabi.

If you attended the conference last year you will already know this was attended by more than 100 professionals from across Middle Eastern countries including, UAE, Saudi Arabia, Qatar, Jordan, Egypt, Syria, Libya, Lebanon, Kuwait and other regions, making this an incredibly successful FIDIC Contract Users' event.

Early indications are that the programme we have the pleasure of enclosing today will once again attract considerable interest from delegates across the Middle East. So don’t miss this opportunity to join your peers at the region’s most talked about FIDIC meeting and benefit from up to the minute updates from the FIDIC task groups on:

- The New FIDIC Rainbow Suite - Latest Developments
- Understanding Risk Allocation Under the Plant and EPC/Turnkey Contracts
- Subcontracting under FIDIC Conditions of Contract
- Claims under the EPC/Turnkey Contract and Joint Ventures
- Construction Contract (Red Book) and MDB Harmonised Editions: Recent Experience
- FIDIC Integrity Policies - How to Implement On Site
- DAB Procedures, Arbitration and ADR

FIDIC Middle East Contract Users' Conference is now firmly established as a must-attend on the diaries of subcontractors, developers, consultants, investors, government authorities and engineers. Our extensive knowledge of the relevant local laws of the Middle East region, coupled with the international construction law specialist expertise of Fenwick Elliott, means that we can provide our clients with the ‘best of both worlds’, allowing us to identify and respond to our clients’ needs quickly, cost-effectively and in a seamless integrated manner. In addition, our team members are native Arabic speakers and offer the advantage of being able to provide specialist legal advice in both Arabic and English languages. They also possess a first-hand understanding of Middle Eastern business culture. Visit www.ibrahimfenwick.com

To register or for the latest programme: www.ibclegal.com/fidicme

ASSOCIATE SPONSOR

Fenwick Elliott LLP

Svend Poulsen, Project Director, ATKINS, Chair, FIDIC UPDATES COMMITTEE (Denmark)

FIDIC: Enabling International Dialogue

- FIDIC is the international federation of national associations of consulting engineers. The members of each national association comply with FIDIC’s code of ethics which calls for impartial advice, competence and fair competition.
- Today FIDIC membership numbers 84 member associations from all parts of the globe and represents most of the independent practising engineers in the world.
- FIDIC acts as a forum for the exchange of views and information and actively encourages the discussion of matters of mutual concern among member associations.
- FIDIC publishes best-practice guides as well as widely used and internationally recognised services agreements and works contracts.
- FIDIC can be contacted by telephone on +41 (22) 799 4800, or visit the website at www.fidic.org.

*30% discount for companies that are headquartered in Africa or the following Asian countries - Afghanistan, Bangladesh, Bhutan, Burma, India, Iran, Iraq, Kazakhstan, Kyrgyzstan, Mongolia, Nepal, Pakistan, Tajikistan, Turkmenistan, Uzbekistan, Yemen. Please note the attending delegates must also be based in one of these countries. To apply, please email lea.bailey@informa.com

FIDIC UPDATES TASK GROUP (Sweden)

Svend Poulsen, Member, FIDIC UPDATES TASK GROUP (Sweden)

Workshop A - (09:00 - 16:30 - Registration & Coffee from 08:30)

Introduction to FIDIC Contracts

Attend this pre-conference primer day to acquire basic knowledge of the main forms of contract comprised in the “rainbow” suite of FIDIC contracts. FIDIC contract experts will take you through the entire rainbow book collection and explain in detail the specificities and purposes of each form. Delegates will also hear a summary of how FIDIC’s works contracts have become widely used industry standards and receive an update on the use, sale, translation, licensing, and recent developments of FIDIC contracts, worldwide. FIDIC experts will invite delegates to participate in practical exercises exploring key concepts embodied in the FIDIC contracts.

Coverage Includes

- The growing influence of FIDIC’s suite of contracts in establishing world-class industry standards
- How FIDIC’s major works contracts are being used worldwide
- Comparative advantages of FIDIC in relation to other forms of contract
- Emerging FIDIC users’ regions and hot spots

Workshop Leaders:

Aisha Nadar, Member, FIDIC UPDATES TASK GROUP

Svend Poulsen, Project Director, ATKINS, Chair, FIDIC UPDATES COMMITTEE (Denmark)

POST-CONFERENCE WORKSHOPS - 27th February 2014

Workshop B - (09:00 - 12:30 - Registration & Coffee from 08:30)

Mastering Construction Claims & Defence

Attend this practical workshop for an introduction to different claims procedures, a deeper understanding of concurrent delay principles and how they are applied, relevant elements within the FIDIC contract suite, when and how to claim under the contract, when to claim for breach, and much more.

Coverage Includes

- Bringing a global claim
- Relevant elements within the FIDIC contract suite
- Establishing schedule and cost controls
- Concurrent delay principles and how they are applied
- Implied terms regarding prevention
- When and how to claim under the contract and when to claim for breach
- Considerations in EOT assessments: Critical path & cause and effect
- How delay and disruption claims are assessed
- Overhead & additional payment claims
- Prolongation, disruption and acceleration cost claims

Workshop C - (13:30 - 17:00)

Advanced Dispute Resolution Strategies

This session will guide you through the various dispute resolution tools presently available and assess the pros and cons of each possible approach for your particular projects. By attending this workshop, you will gain a comprehensive understanding of:

- Practical issues, options and solutions in avoiding and resolving disputes when negotiating contracts and during projects.
- An interactive ‘mock dispute’ that progresses through the FIDIC 1999 suite’s dispute escalation provisions.
- The pros and cons of each stage of the dispute escalation process.
- Determinations by the Engineer.
- Dispute Adjudication Board decisions.
- Amicable settlement discussions.
- Arbitration, including enforcement of awards.
- Calls on on-demand bonds and the constraints in FIDIC’s Conditions of Contract.

SUPPORTING PARTNER

White & Case is a leading global law firm with lawyers in 36 offices across 25 countries. The White & Case Construction & Engineering Group assists clients around the world on all their construction-related needs, from drafting of tender and project documentation to the resolution of disputes which may arise out of a construction project.
FIDIC Middle East Contract Users’ 2014
The Westin Hotel, Abu Dhabi, UAE

WHEN AND WHERE
FKW92447
25th & 26th February
Venue: The Westin Hotel
Workshops 24th & 27th February
Abu Dhabi
February
Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.

PERSONAL DETAILS
1st Delegate Mr/Mrs/Ms
Job title Department Telephone Fax Email
Yes! I would like to receive information about upcoming events by email. By giving your email address I am giving ONLY Informa companies the permission to contact me by email

2nd Delegate Mr/Mrs/Ms
Job title Department Telephone Fax Email
Yes! I would like to receive information about upcoming events by email. By giving your email address I am giving ONLY Informa companies the permission to contact me by email

3rd Delegate Mr/Mrs/Ms
Job title Department Telephone Fax Email
Yes! I would like to receive information about upcoming events by email. By giving your email address I am giving ONLY Informa companies the permission to contact me by email

Company Name
Postal Address
Telephone Fax
Nature of Business Billing Address (if different from above address)
Billing E-mail Address:

Unable to attend - event documentation
Nothing compares to being there - but you need not miss out! To order your online documentation please email professionalcustserv@informa.com.

FIDIC Middle East Contract Users’ 2014 - £295 + VAT (20%)

How much?
80% Discount for African and Selected Asian Companies - see page 5 for details

FIVE EASY WAYS TO REGISTER

HOW MUCH?
Full Event 2-day main conference + full-day “Intro to FIDIC Contracts” workshop + both half-day workshops
SAVE £600
£499 each
SAVE £500
£299 each
SAVE £200

3.5 Day Package: 2-day main conference + full-day “Intro to FIDIC Contracts” workshop + 1 half-day workshop (specify 1 workshop below)
SAVE £600
£499 each
SAVE £500
£299 each
SAVE £300
£199 each
SAVE £200

3 Day Package: 1-2 day main conference + both half-day workshops
SAVE £600
£499 each
SAVE £500
£299 each
SAVE £250
£150 each
SAVE £400

2.5 Day Package: 2-day main conference + 1 half-day workshop (specify 1 workshop below)
SAVE £600
£499 each
SAVE £300
£199 each
SAVE £200

2-day Main Conference Only:
SAVE £100
£500 each
SAVE £50
£250 each
SAVE £20
£100 each
SAVE £10

7-day “Intro to FIDIC Contracts” Workshop Only:
SAVE £600
£499 each
SAVE £200
£150 each
SAVE £100

Half-day Workshops Only: (specify workshop(s) below)
£499 each
£249 each
£149 each

Specify your half-day workshop(s):

Additional Requirements Please note that of the 1000 points allocated in the conference day(s) you may have additional requirements e.g. wheelchair access, gluten free diet etc.

Three Easy Ways to Pay
☐ Cheque: Enclosed is our cheque for £………………… in favour of IRF Ltd. Please ensure that the Reference Code FKW92447 is written on the back of the cheque
☐ By Bank Transfer: Full details of bank transfer options will be given with your invoice on registration.

To make payment by credit card: To ensure we provide the highest level of security for your credit card details we are unable to accept such payments via email or fax, which ensures that these details are never stored on our network. To make payment by credit card on-line, please enter your credit card details in our secure payments website that you will use when making your booking via the event website (the event web address is at the top of the booking form). Alternatively call our customer service team on +44 (0) 20 7101 5503.

Scan with smartphone QR Reader App

Mail: this completed form together with payment to: Nicola Rogers Informa Customer Services PO Box 406, West Byfleet Surrey KT14 6WL, UK
Web: www.ibclegal.com/fidicme

Please ensure that the Reference Code is written on the back of the cheque
FKW82447

Please state that you are an IBC delegate.

INFORMATION: Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.