



and IBC Legal are proud to present their 26th annual conference!

"Insider information, practical examples and case studies"
(L. Teklic, Krebs und Kieter International)

FIDIC International Contract Users' Conference

The essential annual review of the latest developments in FIDIC contracts. From FIDIC for FIDIC users

3 - 4 December 2013 • Workshops: 2 & 5 December 2013
The Millennium Gloucester Hotel, London

Register by 8th November to save up to £600

FIDIC Rainbow Suite Contract updates:

- Yellow Book
- Gold Book
- Red Book
- Silver Book

Case studies:

- Using FIDIC in a Major Contract
- Dispute Boards in Practice
- Using FIDIC in Public Contracts **NEW**
- International Experiences from FIDIC Users

Special interest coverage:

- Employers Requirements
- Sustainability in Contracts **NEW**
- Particular Conditions **NEW**
- Bribery & Corruption in Construction **NEW**

Special issues under FIDIC

- Role of the Engineer
- Arbitration & ADR
- Treatment of Delay **NEW**
- Risk Allocation
- Dredging & Reclamation **NEW**
- Pursuing Claims
- Contract Administration Issues
- Renewables & FIDIC **NEW**
- Common & Civil Law Jurisdictions **NEW**
- MDB Harmonised Contract

Don't miss the pre and post-conference workshops:

- Introduction to FIDIC Contracts
- Construction Claims & Defence
- Advanced Dispute Resolution Strategies

Your registration includes free copies of:

- Model Representative Agreement (1st Ed, 2013)
- FIDIC Gold Book "DBO Conditions of Contract for Design Build and Operate Projects" (2008 Edition)

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Internationally Renowned Speakers at FIDIC International Contract Users' Conference 2013 include:

- Geoff French, **FIDIC** (Switzerland)
- Enrico Vink, **FIDIC** (Switzerland)
- Kaj Möller, **SWECO INTERNATIONAL AB** (Sweden)
- Philip Jenkinson, **ATKINS** (United Kingdom)
- Dr Nael Bunni, **FIDIC CONTRACTS COMMITTEE** (Ireland)
- Aisha Nadar, **FIDIC UPDATES TASK GROUP** (Sweden)
- Michael Mortimer-Hawkins, **FIDIC CONTRACTS COMMITTEE** (Sweden)
- Siobhan Fahey, **FIDIC CONTRACTS COMMITTEE** (Ireland)
- Zoltán Záhonyi, **FIDIC CONTRACTS COMMITTEE** (Hungary)
- Svend Poulsen, **FIDIC UPDATES COMMITTEE** (Denmark)
- Axel Jaeger, **FIDIC CONTRACTS COMMITTEE** (Germany)
- Jorge Díaz Padilla, **FIDIC** (Mexico)
- Graeme Clark, **EBRD** (UK)
- Mike Roberts, **MOTT MACDONALD** (UK)
- Nick Gardner, **UNOPS** (Denmark)
- Mathias Fabich, **PORR** (Austria)
- Ellis Baker, **WHITE & CASE** (UK)
- Dr Ike van der Putte, **RPS** (Netherlands)
- John Greenhalgh, **GREENHALGH ASSOCIATES** (UK)
- Peter van Veen, **TRANSPARENCY INTERNATIONAL** (UK)
- Vincent Leloup, **SYNTEC INGENIERIE** (France)
- David Brown, **CLYDE & CO** (France)
- Edward Freeman, **CLYDE & CO** (United Kingdom)
- Odysseas Ph. Michaelides, **MINISTRY OF COMMUNICATIONS AND WORKS** (Cyprus)
- Donald Charrett, **MTECC** (Australia)
- Nabeel Khokhar, **DRIVER GROUP** (UK)
- Sebastian Hok, **HOK STIEGLMEIER & KOLLEGEN** (Germany)
- Simon R Worley, **FIDIC SUB-CONTRACT TASK GROUP** (UK)
- Nicholas Gould and Jeremy Glover, **FENWICK ELLIOTT** (UK)
- Lukas Klee, **METROSTAV CONSTRUCTION** (Czech Republic)
- Leo Grutters, **FIDIC PRESIDENT'S LIST** (Germany)
- Rupert Choat, **CMS LONDON** (UK)
- Edward Corbett, **FIDIC DREDGING & RECLAMATION UPDATE TASK GROUP** (UK)
- Michal Subocz, **WHITE & CASE** (Poland)
- Jonathan Hosie, **Raid Abu-Manneh, Christopher Fellowes MAYER BROWN** (UK)
- Steven Walker QC, **ATKIN CHAMBERS** (UK)
- Serena Cheng, **ATKIN CHAMBERS** (UK)
- William Godwin, **3 HARE COURT** (UK)

FIDIC International Contract Users' Conference

CONFERENCE DAY ONE - 3rd December 2013

08:30 Registration & Coffee

09:00 Opening Remarks from the Chairman

Kaj Möller, Member, FIDIC CONTRACTS COMMITTEE, FIDIC Executive Committee, Member, President, SWECO INTERNATIONAL (Sweden)

09:05 **Keynote Speech**

Geoff French, Immediate Past President, FIDIC (United Kingdom)

Enrico Vink, Managing Director, FIDIC (Switzerland)

09:30 **FIDIC Rainbow Suite - Latest Developments**

This session will apprise delegates on the contracts currently being updated by FIDIC and new contracts under preparation. The speaker will explain why the updates and new contracts are needed, what are the expected key features of the update/new contract, and target timescales for publication.

- Update of Yellow Book 1999
- Updates of Red Book 1999 and Silver Book 1999
- New subcontract for Yellow Book 1999
- Q&A

Svend Poulsen, Project Director, ATKINS; Chair, FIDIC UPDATES COMMITTEE (Denmark)

09:50 **Update of the FIDIC Form of Contract for Dredging and Reclamation Works**

The existing contract is currently being reviewed by a Task Group of experts with vast experience in this particular construction area. The session will cover the background and special considerations for dredging and reclamation works and unveil the recent updates that will figure in the new version of the contract:

- Background and special considerations for dredging and reclamation works.
- Introduction to some key features of the Dredging and Reclamation Contract
- Overview of some of the proposed updates

John Greenhalgh, Director, GREENHALGH ASSOCIATES; Chair, FIDIC DREDGING & RECLAMATION UPDATE TASK GROUP (UK)

10:10 Morning Coffee Break

10:30 **The FIDIC DBO Contract (Gold Book)**

Since its publication in 2008, the Design, Build and Operate Contract has become one of the most popular of the FIDIC forms. It incorporates all the main features of the earlier FIDIC Books with improved and up-dated risk and insurance provisions and takes a new look at the provisions for the prevention and resolution of disputes. The speakers will review:

- Introduction to Green-Field and Brown-Field scenarios
- Key features of the Gold Book and the use of the DBO Guide
- Developments to address Brown-Field applications
- Risk Allocation, Liability and Insurance with Green- and Brown-Field scenarios
- The handling of claims and prevention of potential dispute situations
- The DAB provisions with focus on Avoidance and Enforcement
- Q&A

Michael Mortimer Hawkins, Special Advisor FIDIC CONTRACTS COMMITTEE (Sweden)

Dr Nael Bunni, Chartered Engineer; Chartered arbitrator; Special Adviser, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC SUBCONTRACT TASK GROUP; FIDIC Adjudicator (Ireland)

11:15 **Using FIDIC in a Major Project (Case Study)**

- Risk understanding, evaluation, allocation and mitigation
- Design management (ER's, FEED and design development risk)
- Selection of FIDIC Red, Yellow or Silver Book Conditions
- Key issues to be addressed using Particular Conditions
- Performance guarantees and recourse

- Dispute prevention and management

Jonathan Hosie, Partner, MAYER BROWN (United Kingdom)

Christopher Fellowes, Partner, MAYER BROWN (United Kingdom)

12:00 **FIDIC and The Role of the Engineer**

The Engineer should play the central role in the administration of a FIDIC Contract. This session will look at the way the Engineer's role has evolved over the years with particular emphasis on how it is envisaged to be in the 1999 FIDIC 'Red' and 'Yellow' Books, how that role has actually developed in practice and what the future may hold for the role of the Engineer. As Employers increasingly look to limit the authority of the Engineer's role, what does this mean for the Engineer and for the Contractor? Is there a feasible alternative?

- The key role of the Engineer in the FIDIC system
- Current trends towards the Engineer's role
- How Employers and Contractors view the Engineer
- The Engineer's role in minimizing conflicts and disputes
- The future outlook for the role of the Engineer
- Q&A

Mathias Fabich, Head of Unit - Construction Economy International, PORR (Austria)

Vincent Leloup, Director / International Department; SYNTEC INGENIERIE; Member of Syntec's FIDIC Task Group, SCE (France)

12:40 Networking Lunch

STREAMED SESSIONS

14:00 **STREAM A**

Employer's Requirements

The contract document titled "Employer's Requirements" has the highest technical significance and impact in a FIDIC Plant and Design-Build contract. This stream attempts to look a little bit deeper inside what are the focus areas for the Parties regarding their risks and responsibilities affected by this contract document, with analysing and discussing the following subjects:

- What are the specific features/purposes of this contract document and why is it differing from similar nature documents in other types of contract (ea. "the Specification" in the Red Book).
- Accuracy, sufficiency and completeness of Employer's Requirements
 - The Employer's obligations and risk/responsibility
 - The Contractor's obligations and risk/responsibility.
- The "intended purpose" – how to define and what might be the pitfalls?
- Recent experience related to distorting the Parties' risks and responsibilities as these are originally included in the FIDIC Plant and Design-Build contract conditions.
- Questions/answers and discussing audience's experience.

Zoltán Záhonyi, Member, FIDIC CONTRACTS COMMITTEE (Hungary)

Svend Poulsen, Project Director, ATKINS; Chair, FIDIC UPDATES COMMITTEE (Denmark)

STREAM B

Particular Conditions

The Particular Conditions take precedence over most of the other documents of a FIDIC Contract. This session is designed to examine why Particular Conditions are necessary and why they are so important under FIDIC contracts. The speaker will identify and explain the "Do's and Don'ts" of drafting Particular Conditions based on practical experience, with particular reference to:

- what information must be given in the Particular Conditions
 - modification of the contractual risk allocation
 - some typical Particular Conditions in use
 - good practice in the preparation of Particular Conditions
 - typical pitfalls in drafting Particular Conditions
- and then the floor will be open to delegates to discuss their experiences with Particular Conditions.*

Siobhan Fahey, Member, FIDIC CONTRACTS COMMITTEE (Ireland)

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14:45 **STREAM C**
Sustainability in Contracts - Implementing Green Public Procurement

Sustainability in Contracts - Implementing Green Public Procurement (GPP) Green Public Procurement (GPP) is definable as "a process where public authorities seek to procure goods, services and works with a reduced environmental impact with the same primary function that would otherwise be procured." This allows public authorities to make an important contribution towards local and global sustainability goals. This presentation describes the general background and trends on global, regional and national scales implementing GPP or SPP (Sustainable Public Procurement) with specific relevance to contract conditions:

- Why is Public procurement relevant for Sustainable Development
- Trends in Green/Sustainable procurement
- Legal frameworks
- Defining requirements of the contract in GPP and SPP
- Tender Evaluation and award criteria
- Contract Performance Clauses

Dr Ike van der Putte, Director International Environmental Affairs, RPS (Netherlands)

STREAM D
Bribery & Corruption in the Construction Sector

- From international corruption issues to contracting process
- Best practice and case studies using FIDIC contracts
- Tools to avoid corruption pitfalls, FIMS and the reps agreement
- Q&A

Peter van Veen, Director, Business Integrity Programme, TRANSPARENCY INTERNATIONAL (United Kingdom)

Sebastian Hök, Partner, HÖK, STIEGLMEIER & KOLLEGEN; FIDIC Adjudicator (Germany)

Jorge Díaz Padilla, Past President, FIDIC (Mexico)

15:30 Networking Break & Refreshments

15:50 **MDB Harmonized Contract – Latest Developments**

The FIDIC Conditions of Contract for Plant and Design-Build (the Yellow Book) have been adopted for use on a number of major contracts which have been financed from the proceeds of EBRD loans. This session aims to highlight how the EBRD, in conjunction with the major Multilateral Development Bank's (MDBs), propose to address a number of issues which typically arise under these projects through the development and introduction of a new Standard Tender Document for use on MDB financed projects. Such projects include the procurement of building and engineering works designed by the contractor and are to be awarded through open, international competitive, tendering procedures. The session will cover:

- EBRD experience under Design-Build Contracts
- Procurement Strategy under Design-Build Contracts
- Q&A

Aisha Nadar, Member, FIDIC UPDATES TASK GROUP (Sweden)

Graeme Clark, Senior Procurement Specialist, Procurement Department, EUROPEAN BANK FOR RECONSTRUCTION & DEVELOPMENT (United Kingdom)

16:30 **Treatment of Delay**

- Time for Completion
- Programme
- Extension of time for Completion
- Notice requirements
- Rate of progress
- Delay damages
- Compensation for delay
- Delay analysis
- Concurrent delay events

Steven Walker QC, Barrister, ATKIN CHAMBERS (United Kingdom)

Serena Cheng, Barrister, ATKIN CHAMBERS (United Kingdom)

17:05 **Risk Allocation**

- How is risk allocation across the FIDIC suite of contracts
- Allocation of specific risks
- Balanced risk sharing principles
- Benefits to stakeholders
- Imbalanced risk allocation?
- Abuse of particular conditions
- Allocating risk in the design phase under the Employer's Requirements
- Q&A

David Brown, Partner, CLYDE & CO (France)

Edward Freeman, Legal Director, CLYDE & CO (United Kingdom)

17:45 Close of Day 1 and Drinks reception hosted by: **CLYDE&CO**

CONFERENCE DAY TWO - 4th December 2013

08:35 Registration & Coffee

09:00 Chairman's Opening Remarks

Philip Jenkinson, Principal Consultant, ATKINS; Chair, FIDIC CONTRACTS COMMITTEE (United Kingdom)

09:05 **The Future of FIDIC in Renewables**

The off-shore renewable energy sector has been quietly using FIDIC for a number of years. Recent trends show an increasing interest in the use of FIDIC in the renewables sector in general. This session will explore the future of FIDIC in renewables and what can be taken from past and present experience into a bright new future.

- What differentiates the renewable energy sector from the more conventional construction projects?
- Past and present experience, including case studies.
- Is there a place for FIDIC in the renewable energy sector?
- Issues to take into consideration moving forward; proprietary technology, protecting intellectual property rights, which FIDIC Form of Contract to use.
- Problems and how to avoid them in the future.
- The future - a new FIDIC Form of Contract?

Simon R. Worley, Chartered Civil Engineer; FIDIC Accredited Trainer; Member, FIDIC SUB-CONTRACT TASK GROUP (United Kingdom)

Leo Grutters, Adjudicator, Dispute Board Specialist, Member FIDIC PRESIDENT'S LIST (Germany)

09:45 **Civil Law and Common Law Jurisdictions**

Although the FIDIC Contract has a Common Law pedigree, its development since 1957 has ensured that it could be seen as a contract for all seasons, utilised for all legal systems around the world. It is recognised now as the Contract for all jurisdictions. However construction law as a topic in the international arena must recognise the differences that exist between various complex technical issues of construction as treated under the Common Law and the Civil Law, some of which may be seen as irreconcilable. In some jurisdictions, such as in Cyprus, the two systems of law work together side by side. In others, the treatment of some technical issues differs. Thus, in this session, experts will deal with the following topics:

- Public construction contracts in Cyprus
- Force majeure versus frustration versus exceptional events
- Good faith versus equity
- Decennial liability and decennial insurance
- Penalty clauses versus delay damages (liquidated damages)
- Disruption evaluation – Differences between the two legal systems; and
- Time-related issues and "time-at-large"
- Q&A

Dr Nael Bunni, Chartered Engineer; Chartered arbitrator; Special Adviser, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC SUBCONTRACT TASK GROUP; FIDIC Adjudicator (Ireland)

Dr Odysseas Ph. Michaelides, Director of Control; Department of Control MINISTRY OF COMMUNICATIONS AND WORKS (Cyprus)

Lukas Klee, Head of Legal, FIDIC and Claim Management, METROSTAV CONSTRUCTION (Czech Republic)

Rupert Choat, Head of Construction Disputes, CMS LONDON (United Kingdom)

10:45 Morning Coffee Break

11:00 Pursuing Claims Under FIDIC

This session will discuss developments in presenting and pursuing a claim under a FIDIC Contract with particular reference to:

- Notices and claims procedures
- Extension of time
- Force majeure
- Claims for additional payments
- Failure to notify
- Construction contracting in the Middle East: Unique Contractual and legal issues
- Related claim and dispute considerations

Moderator:

Nicholas Gould, Partner, **FENWICK ELLIOTT**; FIDIC Adjudicator (United Kingdom)

Panel Speakers:

Siobhan Fahey, Member, **FIDIC CONTRACTS COMMITTEE** (Ireland)

Jeremy Glover, Partner, **FENWICK ELLIOTT** (United Kingdom)

11:50 International Case Studies Review – Experiences From FIDIC Contract Users’

This panel session will assemble experienced FIDIC Contract Users’ from a number of regions and industry sectors to share their experiences in using FIDIC as a key project administration tool in some of the most challenging environments. Delegates will benefit from listening to a number of case studies and will also have an opportunity to pose any questions to the panellists. Case studies include:

- FIDIC Red Book Contract, with amendment via Particular Conditions
- The use of FIDIC in Cyprus: History and trend
- The use of FIDIC in large building contracts on a lump sum basis: Suitability compared to other standard contracts
- The use of FIDIC in public contracts procured under EU procurement legislation

Dr Odysseas Ph. Michaelides, Director of Control; Department of Control **MINISTRY OF COMMUNICATIONS AND WORKS** (Cyprus)

Nabeel Khokhar, BSc Hons MCI Arb, Director, **DRIVER GROUP** (United Kingdom)

Vincent Leloup, Director / International Department; **SYNTEC INGENIERIE**; Member of Syntec’s FIDIC Task Group, **SCE** (France)

Nick Gardner, Head of Construction Management, Sustainable Infrastructure Practice, **UNOPS** (Denmark)

12:50 Networking Lunch

14:10 Dispute Boards in Practice

- How FIDIC rules can be used to promote dispute avoidance
- Ad hoc DABs in the yellow and silver books vs full term DAB in the red and pink books
- Limits of a one person DAB versus 3 person DAB
- Advantages of a 1 person DAB
- Practical experiences

Donald Charrett, Barrister, Arbitrator & Mediator **MTECC** (Australia)

Raid Abu-Manneh, Partner, **MAYER BROWN** (United Kingdom)

14:55 Contract Administration Issues Under FIDIC

Technical and economic success of a constructional measure is determined by the quality of the client’s independent Consulting Engineer for the planning, administration and supervision on site for the project. Such a sufficiently detailed project structure plan with clear guidelines to the purpose of the project and scope of services is therefore highly recommended. The “White Book Agreements” in connection with the “Conditions of Contract” exactly meet these requirements.

■ The White Book Agreements :

- Client/Consultant Model Services Agreement
 - Sub-Consultancy Agreement
 - Joint Venture Agreement
- Scope of Services (Definition of Services Guidelines, Building Construction, 2009)
- Duty of Care and Exercise of Authority
- Necessary adaptation of technical requirements as integrated design of the entire project purpose by the Sub-Consultant
- JV Agreement for the purpose of technology and know-how transfer
- Q&A

Axel Jaeger, Consulting Engineer, Member, **VBI, FIDIC, DBF**; Special Advisor, **FIDIC CONTRACTS COMMITTEE, VBI ASSESSMENT PANEL FOR ADJUDICATORS** (Germany)

Mike Roberts, Head of Contracts, **MOTT MACDONALD** (United Kingdom)

Sebastian Hök, Partner, **HÖK, STIEGLMEIER & KOLLEGEN**; FIDIC Adjudicator (Germany)

15:35 Networking Break & Refreshments

15:50 Avoiding and Observing Pitfalls When Using FIDIC Main (Works) Contracts

- Multiple turnkey projects
- Design liability and front-end engineering design
- Employer’s mistakes: when is the contractor responsible?
- How additional payment and additional time are limited
- Re-allocating risk
- Contractor’s Documents / Propriety Knowledge under Red/Yellow/Silver Books
- What is Propriety Knowledge and how is the Contractor protected for his propriety knowledge
- What are Contractor’s Documents; to what extent are these issues relevant in today’s construction industry compared to 15-20 years ago
- Addressing the “Thorny Issue of Concurrent Delay” in the General Conditions
- Q&A

Vincent Leloup, Director / International Department; **SYNTEC INGENIERIE**; Member of Syntec’s FIDIC Task Group, **SCE** (France)

Leo Grutters, Adjudicator, Dispute Board Specialist, Member, **FIDIC PRESIDENT’S LIST** (Germany)

Edward Corbett, Member, **FIDIC DREDGING & RECLAMATION UPDATE TASK GROUP** (UK)

16:40 Arbitration & Alternative Dispute Resolution

This session considers the opportunities for avoidance and early resolution of disputes under the FIDIC contract provisions. This is intended to equip the representatives and advisors of the Parties and the Engineer to make good choices in moving towards a cost effective resolution

- The Dispute Phenomenon: Nature and Occurrence of Disputes
- Dispute Avoidance: Techniques Aimed at Prevention
- Amicable Settlement and Alternative Dispute Resolution
- Recent Developments and Trends in International Arbitration
- Experience of FIDIC contracts and disputes in Poland

Moderator:

Ellis Baker, Head of Construction & Engineering Practice Group, **WHITE & CASE**; Lead Author, *FIDIC Contracts in Law and in Practice* (Informa, 2009) (UK)

Panel Speakers:

Donald Charrett, Barrister, Arbitrator & Mediator, **MTECC** (Australia)

Michal Subocz, Partner, **WHITE & CASE**, Warsaw

William Godwin, Barrister, **3 HARE COURT** (United Kingdom)

Aisha Nadar, Member, **FIDIC UPDATES TASK GROUP** (Sweden)

17:30 Close of Conference

FIDIC International Contract Users' Conference 2013

Millennium Gloucester Hotel, London • 3rd & 4th December 2013

Dear Colleague,

With more expert speakers and more audience interaction than ever before, FIDIC and IBC Legal are delighted to invite you to the 26th annual edition of the FIDIC International Contract Users' Conference in December, where you will gain unique insights on the changes and updates directly from the contract drafters, updates task groups, experienced contract users and leading lawyers.

Make sure your seat is reserved early this year, so you don't miss out on the opportunity to hear directly from those responsible for drafting the FIDIC contracts and network with experienced contract users from all over the world.

More than 200 delegates attended from 46 different countries last year so make sure you bring a good number of business cards!

We look forward to seeing you there!

Kind regards,

François Baillon
Commercial Director
FIDIC

Michele Costa
Senior Conference Producer
IBC Legal



FIDIC: The Global Voice of Consulting Engineers

- FIDIC is the international federation of national associations of consulting engineers. The members of each national association comply with FIDIC: The global voice of Consulting Engineers code of ethics which calls for impartial advice, competence and fair competition
- Today FIDIC membership numbers 90 member associations from all parts of the globe and represents most of the independent practising engineers in the world
- FIDIC acts as a forum for the exchange of views and information and actively encourages the discussion of matters of mutual concern among member associations. FIDIC publishes best-practice guides as well as widely used and internationally recognised services agreements and works contracts
- FIDIC can be contacted by telephone on +41 (22) 799 4900, or visit the website at www.fidic.org.

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The construction & energy law specialists

Fenwick Elliott LLP is the largest specialist construction and energy law firm in the UK working with clients from around the world in the building, engineering and energy sectors with considerable experience in oil, gas and power. Fenwick Elliott provides a comprehensive range of legal services on every aspect of the construction process. Our expertise includes procurement strategy; contract documentation and negotiation; risk management and dispute avoidance; project support; and decisive dispute resolution, including international arbitration, mediation and adjudication.

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Clyde & Co are a major force in the projects and construction industry worldwide. Our lawyers are at the cutting edge of developments being made in the way our clients structure their large scale projects. We understand the changing nature of the projects market and our lawyers are at the forefront providing commercial, flexible and innovative solutions. Our team provide the full range of non-contentious and contentious projects and construction advice and can be engaged at every step along the way.

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CMS has more than 2,800 lawyers in 55 offices around the world. We are recognised as market leaders and top-ranked by independent directories for our expertise in construction, projects and energy.

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Over the last 25 years, the leading international law firms, chamber sets and consultants have chosen the FIDIC Contract Users' Conference series as the ideal platform to share insights and expertise to clients and peers alike. How are you positioning your business, raising your industry profile and exploiting your firm's USPs in the current market?

- Thought leadership (demonstrate your expertise by expertly presenting to your target market)
- Networking (create and enhance client relationships in the right environment)
- Brand exposure (so the market thinks of you first)

For more information on how IBC Legal Conferences can assist you meet your marketing objectives and details on the range of business development opportunities available, please contact **Ayo Fagbohun** on telephone +44 (0)20 7017 4196 or email ayo.fagbohun@informa.com

PRE-CONFERENCE WORKSHOP - 2nd December 2013

Workshop A - (09:00 - 16:30 - Registration & Coffee from 08:30)

Introduction to FIDIC Contracts

Attend this pre-conference primer day to acquire basic knowledge of the main forms of contract comprised in the "rainbow" suite of FIDIC contracts. FIDIC contract experts will take you through the entire rainbow book collection and explain in detail the specificities and purposes of each form. Delegates will also hear a summary of how FIDIC's works contracts have become widely used industry standards and receive an update on the use, sale, translation, licensing, and recent developments of FIDIC contracts, worldwide. FIDIC experts will invite delegates to participate in practical exercises exploring key concepts embodied in the FIDIC contracts.

Coverage Includes

- Different contract strategies addressed by the FIDIC suite
- Detailed analysis of the FIDIC rainbow collection of forms of contract:
 - Green Book
 - Red Book
 - Yellow Book
 - Silver Book
- Risk allocation and business processes for the FIDIC suite
- The growing influence of FIDIC's suite of contracts in establishing world-class industry standards
- How FIDIC's major works contracts are being used worldwide
- Comparative advantages of FIDIC in relation to other forms of contract
- Emerging FIDIC users' regions and hot spots

Workshop Leaders:

Aisha Nadar, Member, FIDIC UPDATES TASK GROUP (Sweden)

Svend Poulsen, Project Director, ATKINS; Chair, FIDIC UPDATES COMMITTEE (Denmark)

POST-CONFERENCE WORKSHOPS - 5th December 2013

Workshop B (09:00 - 12:30 - Registration & Coffee from 08:30)

Construction Claims & Defence

Attend this practical workshop for an introduction to different claims procedures, a deeper understanding of concurrent delay principles and how they are applied, relevant elements within the FIDIC contract suite, when and how to claim under the contract and when to claim for breach, and much more.

Coverage Includes

- Bringing a global claim
- Relevant elements within the FIDIC contract suite
- Establishing schedule and cost controls
- Concurrent delay principles and how they are applied
- Implied terms regarding prevention
- When and how to claim under the contract and when to claim for breach
- Considerations in EoT assessments: Critical path & cause and effect
- How delay and disruption claims are assessed
- Overhead & additional payment claims
- Prolongation, disruption and acceleration cost claims

Workshop C (13:30 - 17:00)

Advanced Dispute Resolution Strategies

Rupert Choat, Head of Construction Disputes, CMS London will guide you through the various dispute resolution tools presently available and assess the pros and cons of each possible approach for your particular projects. By attending this workshop, you will gain a comprehensive understanding of:

- Practical issues, options and solutions in avoiding and resolving disputes: when negotiating contracts and during projects.
- An interactive "mock dispute" that progresses through the FIDIC 1999 suite's dispute escalation provisions.
- The pros and cons of each stage of the dispute escalation process.
- Determinations by the Engineer.
- Dispute Adjudication Board decisions.
- Amicable settlement discussions.
- Arbitration, including enforcement of awards.
- Calls on on-demand bonds and the constraints in FIDIC's Conditions of Contract.

Workshop Leaders:

Rupert Choat, Head of Construction Disputes, CMS LONDON (United Kingdom)

To register or for the latest programme: www.ibclegal.com/fidic

FIDIC International Contract Users' Conference 2013

3rd & 4th December 2013 – Workshops: 2nd & 5th December • The Millennium Gloucester Hotel, London, UK (FKW82426)

VIP CODE:

Please quote the above VIP code when registering

WHEN AND WHERE

FKW82426
Main conference: 3 & 4 December
Workshops: 2 & 5 December

Millennium Gloucester Hotel Kensington
4-18 Harrington Gardens, London, UK
Tel: +44 (0)20 7331 6211

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special room rate at a number of hotels. If you wish to book a room, please call Venue Search on +44 (0)20 8546 6166 or if you prefer you can email them at beds@venuesearch.co.uk. Please state that you are an Informa delegate.

PERSONAL DETAILS

1st Delegate Mr/Mrs/Ms _____
Job title _____ Department _____
Telephone _____ Fax _____
Email _____

Yes! I would like to receive information about upcoming events by email. By giving you my email address I am giving ONLY Informa companies the permission to contact me by email

Yes! I would like to receive information about future events and services via fax
Signature: _____

2nd Delegate Mr/Mrs/Ms _____
Job title _____ Department _____
Telephone _____ Fax _____
Email _____

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3rd Delegate Mr/Mrs/Ms _____
Job title _____ Department _____
Telephone _____ Fax _____
Email _____

Yes! I would like to receive information about upcoming events by email. By giving you my email address I am giving ONLY Informa companies the permission to contact me by email

Name of your Line Manager Mr/Mrs/Ms _____
Job title _____ Department _____
Telephone _____ Fax _____
Email _____

Booking Contact Mr/Mrs/Ms _____
Job title _____ Department _____
Telephone _____ Fax _____
Email _____

COMPANY DETAILS

Company Name _____
Postal Address _____
Telephone _____ Fax _____

Nature of Business _____
Billing Address (if different from above address) _____

Billing E-mail Address: _____

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FIDIC International Contract Users' Conference 2013- £295 + VAT @ 20%

Documentation orders can only be processed on receipt of credit card details. To ensure we provide the highest level of security for your credit card details we are unable to accept such payments via email or fax, which ensures that these details are never stored on our network. To make payment by credit card: To make your payment on-line, please enter your credit card details in our secure payments website that you will use when making your documentation purchase via the event website (the event web address is near the top of the booking form). Alternatively call our customer service team on +44 (0) 20 7017 5503 or email your phone number with your documentation order to professionalcustserv@informa.com and we will call you.

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Incorrect Mailing: If you are receiving multiple mailings or you would like us to change any details, or remove your name from our database, please contact the Database Manager at the above address quoting the reference number printed on the mailing label.
By completing and submitting this registration form, you confirm that you have read and understood the IBC Legal Delegate Terms and Conditions and you agree to be bound by them.

FIVE EASY WAYS TO REGISTER



Telephone:

Tel: +44 (0)20 7017 5503
Please remember to quote FKW82426



Fax:

Complete and send this registration form to:
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Email:

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Mail:

this completed form together with payment to:
Nicola Rogers
Informa Customer Services
PO Box 406, West Byfleet
Surrey KT14 6WL, UK



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Payment should be made within 14 days of registration. All registrations must be paid in advance of the event.

Your VIP code is given above. If there is no VIP code, please quote FKW82426

HOW MUCH?

	Book by 4 October 2013	Book by 8 November 2013	Standard Price
Full Event: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop + both half-day workshops	<input type="checkbox"/> SAVE £700 £2696 +VAT @20% (£3235.20)	<input type="checkbox"/> SAVE £600 £2796 +VAT @20% (£3355.20)	<input type="checkbox"/> SAVE £500 £2896 +VAT @20% (£3475.20)
3.5 Day Package: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop + 1 half-day workshop (specify 1 workshop below)	<input type="checkbox"/> SAVE £500 £2397 +VAT @20% (£2876.40)	<input type="checkbox"/> SAVE £400 £2497 +VAT @20% (£2996.40)	<input type="checkbox"/> SAVE £300 £2597 +VAT @20% (£3116.40)
3 Day Package 1: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop	<input type="checkbox"/> SAVE £300 £2098 +VAT @20% (£2517.60)	<input type="checkbox"/> SAVE £200 £2198 +VAT @20% (£2637.60)	<input type="checkbox"/> SAVE £100 £2298 +VAT @20% (£2757.60)
3 Day Package 2: 2-day main conference + both half-day workshops	<input type="checkbox"/> SAVE £500 £1997 +VAT @20% (£2396.40)	<input type="checkbox"/> SAVE £400 £2097 +VAT @20% (£2516.40)	<input type="checkbox"/> SAVE £300 £2197 +VAT @20% (£2636.40)
2.5 Day Package: 2-day main conference + 1 half-day workshop (specify 1 workshop below)	<input type="checkbox"/> SAVE £300 £1698 +VAT @20% (£2037.60)	<input type="checkbox"/> SAVE £200 £1798 +VAT @20% (£2157.60)	<input type="checkbox"/> SAVE £100 £1898 +VAT @20% (£2277.60)
2-day Main Conference Only:	<input type="checkbox"/> SAVE £200 £1299 +VAT @20% (£1558.80)	<input type="checkbox"/> SAVE £100 £1399 +VAT @20% (£1678.80)	<input type="checkbox"/> £1499 +VAT @20% (£1798.80)
1-day "Intro to FIDIC Contracts" Workshop Only:	<input type="checkbox"/> £899 +VAT @20% (£1078.80)	<input type="checkbox"/> £899 +VAT @20% (£1078.80)	<input type="checkbox"/> £899 +VAT @20% (£1078.80)
Half-day Workshops Only: (specify workshop(s) below)	<input type="checkbox"/> £499 each +VAT @20% (£598.80)	<input type="checkbox"/> £499 each +VAT @20% (£598.80)	<input type="checkbox"/> £499 each +VAT @20% (£598.80)

Specify your half-day workshop(s):

- Workshop B – 5th December 2013, Morning: **Construction Claims & Defence**
 Workshop C – 5th December 2013, Afternoon: **Advanced Dispute Resolution Strategies**

All discounts can only be claimed at the time of registration and multi-booking discounts cannot be combined with other discounts that may be available (apart from early booking discounts which are available to everyone). All discounts are subject to approval. Please note the conference fee does not include travel or hotel accommodation costs. We are happy to accept a replacement delegate for the whole event, however delegate passes cannot be split or shared between delegates under any circumstances. **£200 discount for 3rd and subsequent delegates** (not applicable for delegates who choose the workshop only option)

THREE EASY WAYS TO PAY

Cheque: Enclosed is our cheque for £ in favour of IIR UK Ltd
Please ensure that the Reference Code **FKW82426** is written on the back of the cheque

By Bank Transfer: Full details of bank transfer options will be given with your invoice on registration.

To make payment by credit card: To ensure we provide the highest level of security for your credit card details we are unable to accept such payments via email or fax, which ensures that these details are never stored on our network. To make payment by credit card on-line, please enter your credit card details in our secure payments website that you will use when making your booking via the event website (the event web address is near the top of the booking form). Alternatively call our customer service team on +44 (0) 20 7017 5503.

Additional Requirements Please notify Informa at least one month before the conference date if you have any additional requirements e.g. wheelchair access, large print etc.

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