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FIDIC Middle East Contract Users' Conference

The essential guide for successfully utilising the FIDIC suite of contracts and effectively resolving disputes in the Middle East

26th & 27th February 2013, Workshops: 25th & 28th February • Madinat Jumeirah Resort, Dubai

30% Discount for African and Selected Asian Companies

- see page 5 for details

Don't miss this must-attend event for Middle Eastern FIDIC contract users, so you can:

- Select the most relevant **FIDIC form of contract** in reconstruction projects
- Get to grips with **recent changes to the FIDIC suite of contract documents** by discussing the **amendments** directly with those responsible for **making these changes**
- Ensure your projects run on time and within budget by examining the **role of the Engineer** and project manager in FIDIC projects
- **Resolve disputes** as quickly and cost-effectively as possible with an update on the latest experiences of dispute resolution in the **Middle East**
- Understand **claims under FIDIC contracts** and the latest developments in presenting and pursuing a claim
- Don't miss the three **pre-event workshops**:
 - **Introduction to FIDIC Contracts**
 - **Advanced Dispute Resolution Strategies in the Middle East**
 - **Dispute Boards: Using them to Make Projects Successful**

Your registration includes a free copy of:

FIDIC Procurement Procedures Guide, 1st Edition 2011

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Your Speaker Faculty 2013:

- **DR NAEL BUNNI**, Chartered Engineer; Chartered Arbitrator; Special Advisor, **FIDIC Contracts Committee**; Leader, **FIDIC Subcontract Task Group**; **FIDIC Adjudicator** (Ireland)
- **DR CHRISTOPH THEUNE**, Director Operations, **Lahmeyer GKW Consult**; Member, **FIDIC Contract Committee** (Germany)
- **ZOLTÁN ZÁHONYI**, Member, **FIDIC Contracts Committee** (Hungary)
- **SIOBHAN FAHEY**, Chartered Engineer & Arbitrator; Member, **FIDIC Contracts Committee** (Ireland)
- **AISHA NADAR**, Member, **FIDIC Updates Task Group** (Sweden)
- **DR JAVAD HADDAD**, Chartered Civil Engineer, Founder & CEO – **Tetys**, Member; **FIDIC Capacity Building Committee** (Iran)
- **DR SEBASTIAN HÖK**, Partner, **Hök, Stieglmeier & Kollegen**; **FIDIC Adjudicator** (Germany)
- **DR IBRAHIM MAMMAZADEH**, Managing Director, **ASPI Consulting Engineers, Inc.**; President **NECSA**, **FIDIC Member Association** (Azerbaijan)
- **LUIS PRADA**, Country Procurement Coordinator-MNCO3 Middle East & North Africa Region, **The World Bank** (Egypt)
- **ISSAM MIQDADI**, Director Infrastructure & Camp Improvement, **UNWRA** (Jordan)
- **DR NABIL ABBAS**, General Manager, **Abbas Architects & Construction Consultants** (Saudi Arabia)
- **SHERIF EL HAGGAN**, Founder, **CAB** (Egypt)
- **DIDIER GUYNET**, Senior Contract Manager, **Aeroports de Paris Ingenierie** (France)
- **MUNTHAR SAKET**, Contracts Consultant, **Allied Planning & Engineering Corporation** (Jordan)
- **AHMED BENBARKA**, Independent Consultant (Libya)
- **DR IMAD AL JAMAL**, Chairman, **UAE Contractors' Association** (UAE)
- **SAMER H. SKAIK**, Founder & Principal, **Construction Management Guide**, Teaching Fellow & Research Supervisor, **Heriot Watt University** (UAE)
- **KHALIL HASAN**, Managing Partner, **Construction Solutions** (Pakistan)
- **LEVENT IRMAK**, Principal and Founder, **Modern Construction Consulting** (Turkey)
- **ASSIL AL HOUSSAN**, Commercial Manager, **Drake & Scull International PJSC** (UAE)
- **DR AHMED FATHI WALY**, Contract Administration Consultant, **Waly - Arbitration & Contract Administration** (Egypt)
- **ANDY HEWITT**, Construction Contracts and Claims Consultant, **Hewitt Construction Consultancy FZE** (UAE)
- **EMHEMMEED GULA**, Consultant, **SEWAN** (Libya)
- **ELLIS BAKER**, Head of Construction & Engineering Practice Group, **White & Case** (UK) and Lead Author of **FIDIC Contracts in Law and Practice** (Informa, 2009)

FIDIC Middle East Contract Users'

Madinat Jumeirah Resort, Dubai • 26th & 27th February 2013, Workshops: 25th & 28th February

Day 1 – 26th February 2013

08:30 Registration & Coffee

09:00 Opening Remarks from the Chairperson

Zoltán Záhonyi, Member, FIDIC CONTRACTS COMMITTEE (Hungary)

09:10 The New FIDIC Rainbow Suite – Latest Developments

Gain an up to date insight into the philosophy underpinning upcoming updates and understand how these concepts and issues are being taken into account in updating the FIDIC 1999 suite of contracts. Hear how the future editions will both adopt innovations introduced in the DBO and the Harmonised Construction Contracts, and take into account the extensive user feedback received. Topics include:

- Increased focus on the Engineer's role
- Employer's requirements and contract success
- Effective contract management
 - Communications
 - Advance warning
 - Programme requirements
 - Dispute avoidance

Aisha Nadar, Member, FIDIC UPDATES TASK GROUP (Sweden)

Zoltán Záhonyi, Member, FIDIC CONTRACTS COMMITTEE (Hungary)

09:50 Understanding Risk Allocation Under the Plant and EPC/Turnkey Contracts

- Balanced risk sharing principles
- Variances of risk allocation
- Comparison between FIDIC Forms
- Benefits to stakeholders
- Imbalanced risk allocation?
- Abuse of particular conditions
- Allocating risk in the design phase under the Employer's Requirements

NEW

Sherif El Haggan, CAB (Egypt)

Dr Nael Bunni, Chartered Engineer; Chartered Arbitrator; Special Advisor, FIDIC CONTRACTS COMMITTEE; Leader, FIDIC Subcontract Task Group; FIDIC Adjudicator (Ireland)

Didier Guynet, Senior Contract Manager, AEROPORTS DE PARIS INGENIERIE (France)

10:40 Q&A Session

10:55 Morning Coffee Break

11:15 Subcontracting under FIDIC Conditions of Contract

This session will brief delegates on the main features and purpose of the FIDIC Construction Subcontract that has been published in October 2011 for use in conjunction with the FIDIC Construction Contract. Effective practice of subcontract nomination plays a key role in delivering successful projects in the construction industry. Learn how to successfully use the Subcontract and the FIDIC Construction Contract together.

- Purpose and scope of the new FIDIC Subcontract
- The Yellow Subcontract
- Subcontract nomination under FIDIC
- Contractual Framework among parties
- Rights & obligation of NSCs
- Dealing with the default of nominated subcontractors
- How to improve nomination practice

Siobhan Fahey, Chartered Engineer & Arbitrator; Member, FIDIC CONTRACTS COMMITTEE (Ireland)

Samer H. Skaik, Founder & Principal, CONSTRUCTION MANAGEMENT GUIDE, Teaching Fellow & Research Supervisor, HERIOT WATT UNIVERSITY (UAE)

12:00 Construction Contract (Red Book) and MDB Harmonised Editions: Recent Experience

- The harmonized red book in support of the UN mission in the region
- Use of MDB for regional World Bank financed projects:
- The Egyptian renewal railway project
- The construction of terminal 2 of Cairo Airport

Issam Miqdadi, Director of Infrastructure & Camp Improvement, UNWRA (Jordan)

Ahmed Benbarka, Independent Consultant (Libya)

Luis Prada, Country Procurement Coordinator-MNCO3 Middle East & North Africa Region, THE WORLD BANK (Egypt)

12:40 The FIDIC Procurement Guide – Latest Developments

The new FIDIC Procurement Guide was published in late 2011, and it offers guidance and information on all phases of the procurement process under FIDIC. Issues to be explored during this session include:

- Present challenges in utilizing the new procurement guide
- Best practices in consultant selection
- New standards in obtaining tenders

Zoltán Záhonyi, Member, FIDIC CONTRACTS COMMITTEE (Hungary)

13:00 Lunch

14:00 Session Resumes. Opening Remarks from Chairperson

Siobhan Fahey, Chartered Engineer & Arbitrator; Member, FIDIC CONTRACTS COMMITTEE (Ireland)

14:10 Pursuing Claims under FIDIC Contracts in the Middle East & Internationally

This session will explore developments in presenting and pursuing claims under a FIDIC contract. Aspects to be explored by the panellists include:

- Claims under the FIDIC Contracts in Civil Code and Common Law Jurisdictions
- Notices and claims procedures
- Extension of time
- Force majeure
- Claims for additional payments
- Failure to notify
- Philosophy of risk allocation

Dr Nabil Abbas, General Manager, ABBAS ARCHITECTS & CONSTRUCTION CONSULTANTS (Saudi Arabia)

Khalil Hasan, Managing Partner, CONSTRUCTION SOLUTIONS (Pakistan)

Levent Irmak, MSc. Civil Engineer; Principal and Founder, MODERN CONSTRUCTION CONSULTING (Turkey)

Assil AL Houssan, Commercial Manager, DRAKE & SCULL INTERNATIONAL PJSC (UAE)

Gain up to 24 SRA hours!

24 hours (main conference & all workshops)

12 hours (main conference)

6 hours (workshop A)

3 hours each (workshops B & C)

"I appreciate the "local flavour" of the event and the openness of the contract committee to explain the changes envisaged and listening for suggestions from the audience"

O Valentina, AB RESOLUTION

14:50 The Role of the Engineer – New Perspectives

The Engineer should play the central role in the administration of a FIDIC Contract. This session will look at the way the Engineer's role has evolved over the years with particular emphasis on how it is envisaged to be in the 1999 FIDIC "Red" and "Yellow" Books, how that role had developed in practice and what the future may hold for the role of the Engineer. As Employers increasingly look to limit the authority of the Engineers' role, what does this mean for the Engineer and for the Contractor?

- Overview of the consulting Industry in the Middle East
- Re-assessing the role of the Engineer
- Current trends regionally and internationally
- Role of the Engineer vs DAB in claim management and dispute resolution
- How Employers and Contractors understand the role of the Engineer
- What Employers and Contractors expect from the Engineer
- Consequences of limiting the Engineer's authority

Dr Ahmed Fathi Waly, *Contract Administration Consultant*, **WALY - ARBITRATION & CONTRACT ADMINISTRATION** (Egypt)

Munther Saket, *Contracts Consultant*, **ALLIED PLANNING & ENGINEERING CORPORATION** (Jordan)

15:30 Afternoon Refreshments

15:50 Practical Case Studies from Across the Region & Beyond

This panel session will assemble experienced FIDIC Contract Users from across the region to share their experiences in using FIDIC as a key project administration tool in some of the most challenging environments. Delegates will benefit from listening to a number of case studies and will also have an opportunity to pose any questions to the panellists. Case studies include:

- The future and the role of FIDIC in rebuilding Libya
- An overview from less-developed countries (a regional perspective from Iran)
- Cases in Azerbaijan, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Ukraine
- Forms of contract for airport development, examples from Oman, Dubai and Doha

Dr Javad Haddad, *Chartered Civil Engineer, Founder & CEO - TETYS INTERNATIONAL*, *Member*, **FIDIC CAPACITY BUILDING COMMITTEE** (Iran)

Dr Ibrahim Mammadzadeh, *Managing Director*, **ASPI Consulting Engineers, Inc.**; *President* **NECSA, FIDIC MEMBER ASSOCIATION** (Azerbaijan)

Ahmed Benbarka, *Independent Consultant* (Libya)

Didier Guynet, *Senior Contract Manager*, **AEROPORTS DE PARIS INGENIERIE** (France)

16:50 Q&A Closing Session

A panel comprising the day's speakers will come together to take questions from the audience before session adjourns. This is your chance to ask that question we couldn't take during the day.

17:10 Close of Day 1 & Networking Drinks Reception

Day 2 – 27th February 2013

08:30 Registration & Coffee

09:00 Opening Remarks from the Chairperson

Dr Christoph Theune, *Director Operations*, **LAHMEYER GWK CONSULT**; *Member*, **FIDIC CONTRACT COMMITTEE** (Germany)

09:10 Plant & Design Build Contract – Latest Regional Experiences

This session will bring delegates up to date with the latest experience surrounding the Yellow Book. The speakers will also review users' experiences with particular conditions to the FIDIC plant and Design-Build Contract for key issues such as:

- Why choose the Plant & Design Build contract?
- Regional challenges using the contract
- Keeping the balance of the contract when drafting particular conditions
- Understanding local standards for design and construction
- Environmental and social requirements
- Subcontractor

Munther Saket, *Contracts Consultant*, **ALLIED PLANNING & ENGINEERING CORPORATION** (Jordan)

Dr Ibrahim Mammadzadeh, *Managing Director*, **ASPI Consulting Engineers, Inc.**; *President* **NECSA, FIDIC MEMBER ASSOCIATION** (Azerbaijan)

09:45 Operating Under the FIDIC DBO Contract (Gold Book) – Salient Features, Experiences and Further Development

A review of the main provisions of the FIDIC Design-Build-Operate Contract that combine design, construction and long-term operation and maintenance of a facility into a single contract awarded to a single contractor, with a focus on:

- Effectively using the new DBO guide
- Latest developments concerning Brown-Field requirements
- Specific DAB rules within the DBO contract
- Review of recent case studies using the DBO contract

Dr Christoph Theune, *Director Operations*, **LAHMEYER GWK CONSULT**; *Member*, **FIDIC CONTRACT COMMITTEE** (Germany)

Zoltán Záhonyi, *Member*, **FIDIC CONTRACTS COMMITTEE** (Hungary)

10:30 Morning Coffee Break

10:50 Forms of Contract for Reconstruction Projects

The Arab spring led to specific situations where reconstruction has suddenly become the standard context for new contracts. How can FIDIC forms of contracts support this evolution? Examples from the region will give answers in this session.

- Short form of contract (the green book)
- Dealing with force majeure in construction contracts – the Libyan example

Issam Miqdadi, *Director of Infrastructure & Camp Improvement*, **UNWRA** (Jordan)

Emhemmed Gula, **SEWAN** (Libya)

“The variety and quality of speakers and attendees resulted in a very dynamic event”

M Davies, HIGH POINT RENDAL

To register or for the latest programme:

www.ibclegal.com/fidicme

11:30 **FIDIC Integrity Policies - How to Implement on Site**

This panel session addresses FIDIC policies regarding the fight against corruption. A correct and transparent daily contract administration is likely to avoid corruption and bribery. Employers, Contractors and Engineers should not underestimate this important added value arising from the proper use of FIDIC contracts. Delegates will benefit from listening to a number of case studies and will also have an opportunity to pose any questions to the panelists:

NEW

- Practical experiences in the use of the FIDIC Red & Yellow Book
- Examples regarding claims
- Examples regarding value engineering
- Examples regarding the power of the Engineer
- How to disclose fraud and corruption practices

Dr Sebastian Hök, Partner, **HÖK, STIEGLMEIER & KOLLEGEN**; FIDIC Adjudicator (Germany)

Dr Nabil Abbas, General Manager, **ABBAS ARCHITECTS & CONSTRUCTION CONSULTANTS** (Saudi Arabia)

12:10 **Capacity Building: A Key Element to Enhance FIDIC Forms of Contract**

FIDIC established in 1999 its Task Force to focus on positive measures to increase the viability of LDC Consulting Firms. An important component of this initiative has been the development of new and updated Training Materials for use in Formal Programs to upgrade the Management Capabilities of Consulting Firm Principals and Managers. Capacity Building is the support you need to enhance the use of Forms of contract throughout the project lifecycle:

NEW

- The FIDIC capacity building strategy
- The FIDIC guide to practice
- Capacity development programs worldwide (cases studies)
- Reconstruction & capacity building for international finance institutions

Dr Javad Haddad, Chartered Civil Engineer, Founder & CEO - **TETYS INTERNATIONAL**, Member; **FIDIC CAPACITY BUILDING COMMITTEE** (Iran)

Luis Prada, Country Procurement Coordinator-MNCO3 Middle East & North Africa Region, **THE WORLD BANK** (Egypt)

12:40 **Q&A Session**

A panel comprising the morning speakers will come together to take questions from the audience before the lunch break. This is your chance to ask the question we didn't have time to take post presentation!

13:00 Lunch

14:00 **Session Resumes. Remarks from the Chairperson**

Siobhan Fahey, Chartered Engineer & Arbitrator; Member, **FIDIC CONTRACTS COMMITTEE** (Ireland)

14:10 **Understanding Dispute Boards and How They Work in Practice in the Region**

This session will cover advantages of DAB, and will point out use of DAB in the region could support a cultural change regarding traditional court system.

- Contractual approach: 1999 suite of contracts, Gold Book
- The view of the parties: practical experiences
- Engineers' dispute avoidance activities: practical experiences
- DABs' dispute avoidance activities: practical experiences
- Selecting DAB members
- DAB versus traditional court system
- Cross-cultural communication and dispute avoidance: the role of dispute boards

Levent Irmak, MSc. Civil Engineer; Principal and Founder, **MODERN CONSTRUCTION CONSULTING** (Turkey)

Emhemmed Gula, **SEWAN** (Libya)

14:50 **Mock DAB Session**

Build your understanding of the operation of the DAB process through this re-enactment of a typical DAB proceedings.

NEW

Andy Hewitt, Construction Contracts and Claims Consultant, **HEWITT CONSTRUCTION CONSULTANCY FZE** (UAE)

15:30 Afternoon Refreshments

15:50 **Arbitration & Alternative Dispute Resolution**

This session considers the opportunities for avoidance and early resolution of disputes under the FIDIC contract provisions. This is intended to equip the representatives and advisors of the Parties and the Engineer to make good choices in moving towards a cost effective resolution.

- The dispute phenomenon
- Dispute avoidance
- Amicable settlement in context of developments in alternative dispute resolution
- Recent developments and trends in international arbitration

Ellis Baker, Head of Construction & Engineering Practice Group, **WHITE & CASE** (UK) and Lead Author of *FIDIC Contracts in Law and Practice* (Informa, 2009)

Dr Imad Al Jamal, Chairman, **UAE CONTRACTORS' ASSOCIATION** (UAE)

Dr Nael Bunni, Chartered Engineer; Chartered Arbitrator; Special Advisor, **FIDIC CONTRACTS COMMITTEE**; Leader, *FIDIC Subcontract Task Group*; **FIDIC Adjudicator** (Ireland)

16:50 Final Q&A Session & Closing Remarks from Chairman

17:00 Close of Main Conference

Previous Delegates Say:

“An interesting and eye opener conference with regards the recent development of FIDIC forms of contract, and delegates experiences”
(R Hussain, EWAAN)

“I appreciated the opportunity to hear from FIDIC committee members and understand how contracts are evolving”
(F Leech, TAJSEI CORPORATION)

“The conference and workshops were very informative and I enjoyed professional satisfaction”
(H R Sethuram, SIEMENS WLL)

“Meeting professionals from around the world is certainly an added value for my practice”
(R I Naguib, CADRAS Engineering Contracts)

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FIDIC Middle East Contract Users' Conference

Madinat Jumeirah Resort, Dubai • 26 & 27 February 2013, Workshops: 25 & 28 February 2013

Dear Colleague,

Following the resounding success of last year's **FIDIC Middle East Contract Users' Conference** I am delighted to announce the 4th annual staging of this event on **26th & 27th February 2013** in Dubai.

If you attended the conference in February 2012 you will already know this was **attended by more than 120 professionals** from across Middle Eastern countries including, **UAE, Saudi Arabia, Qatar, Jordan, Egypt, Syria, Libya, Lebanon, Kuwait** and other regions, making this an incredibly successful FIDIC Contract Users' event.

Early indications are that the programme we have the pleasure of enclosing today will once again attract considerable interest from delegates across the Middle East. So don't miss this opportunity to join your peers at the region's most talked about FIDIC meeting and benefit from up to the minute updates from the FIDIC task groups on:

- The **New FIDIC Rainbow Suite** – Latest Developments
- Understanding **Risk Allocation** Under the **Plant** and **EPC/Turnkey** Contracts
- **Subcontracting** under FIDIC Conditions of Contract
- **Claims** under FIDIC Contracts
- **Construction Contract** (Red Book) and **MDB Harmonised Editions**: Recent Experience
- **FIDIC Integrity Policies** - How to Implement on Site
- **DAB procedures, arbitration** and **ADR**

Plus! Don't miss a number of new **practical case studies** from across the region & beyond.

FIDIC Middle East Contract Users' Conference is now firmly established as a must-attend on the diaries of **hundreds of contract users across the Middle East**, so join us as well and be part of this exclusive event.

We look forward to seeing you there!

Best wishes

François Baillon
FIDIC

Michele Costa
IBC Legal

FIDIC: Enabling International Dialogue

- FIDIC is the international federation of national associations of consulting engineers. The members of each national association comply with FIDIC's code of ethics which calls for impartial advice, competence and fair competition
- Today FIDIC membership numbers 84 member associations from all parts of the globe and represents most of the independent practising engineers in the world
- FIDIC acts as a forum for the exchange of views and information and actively encourages the discussion of matters of mutual concern among member associations. FIDIC publishes best-practice guides as well as widely used and internationally recognised services agreements and works contracts
- FIDIC can be contacted by telephone on +41 (22) 799 4900, or visit the website at www.fidic.org.



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STRATEGIC PARTNER

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White & Case is a leading global law firm with lawyers in 36 offices across 25 countries. The White & Case Construction & Engineering group assists clients around the world on all their construction-related needs, from drafting of tender and project documentation to the resolution of disputes which may arise out of a construction project.

Plus! Don't Miss the Three Pre & Post-Conference Workshops

Workshop A – 25th Feb. 2013 (09:30 - 16:30 - Registration & Coffee from 09:00)
Working lunch served at 12:30.

Introduction to FIDIC Contracts

Attend this pre-conference workshop to refresh your knowledge of the rainbow suite of FIDIC contracts. FIDIC contract experts will take you through the entire rainbow book collection and explain in detail the specificities and purposes of each form. Hear a summary of how FIDIC's works contracts have become widely used industry standards. Receive an update on the use, sale, translation, licensing, and recent developments of FIDIC contracts, worldwide. Discuss work in progress and future developments. Participate in exercises exploring key concepts embodied in the FIDIC contracts

Coverage Includes:

- Different contract strategies addressed by the FIDIC suite
- Detailed analysis of the FIDIC rainbow collection of forms of contract:
 - Green Book
 - Yellow Book
 - Red Book
 - Silver Book
- Risk allocation and business processes for the FIDIC suite
- The growing influence of FIDIC's suite of contracts in establishing world-class industry standards
- How FIDIC's major works contracts are being used worldwide
- Comparative advantages of FIDIC in relation to other forms of contract
- Emerging FIDIC users regions and hot spots

Workshop Leader:

SIOBHAN FAHEY, Chartered Engineer & Arbitrator; Member, FIDIC Contracts Committee (Ireland)

Workshop B – 28th Feb. 2013 (09:30 - 12:30 - Registration & Coffee from 08:30)
Working lunch served at 12:30.

Advanced Dispute Resolution Strategies in the Middle East

Take an in-depth look at the various dispute resolution tools on offer in this region and assess the pros and cons of each approach for your particular projects. Covering adjudication, mediation, international arbitration and DABs and how FIDIC related disputes can be resolved using these procedures, there will be a focus on the preference for conciliation and amicable settlement in the Middle East region and how the FIDIC contracts are attuned to this.

Workshop C – 28th Feb. 2013 (13:30 - 17:00 - refreshments break to be taken at 15:00)

Dispute Boards: Using them to Make Projects Successful

Dispute Boards are gaining increasing acceptance on international projects largely due to their inclusion in FIDIC General Conditions of Contract for more than 10 years. The use of Dispute Boards promises projects that are free of the disruptions often caused by intractable adversarial disputes. They also present unique opportunities and challenges. With thoughtfully constituted Dispute Boards to whom claims and defenses are effectively presented, parties can gain strong advantages in the battles over major claims. Effective Dispute Boards and effective advocacy before them can make the difference between profit and loss, success and failure. In other cases, battles can be lost seemingly before they begin.

Proactively reaching new clients should be a priority.

How are you raising your profile and exploiting your firm's USPs in the current market? Marketing your organisation at this year's exciting FIDIC Middle East Contract Users' Conference is a compelling way to communicate your unique expertise and brand to senior Construction & Engineering professionals responsible for complex FIDIC Contract issues in the Region.

We tailor sponsorship and exhibition packages specifically to help you meet and influence the people who are going to ensure your firm's continued growth and success now and in the future. For more details on current opportunities please contact

Ayo Fagbohun on +44 (0)20 7017 4196 or e-mail ayo.fagbohun@informa.com

To register or for the latest programme: www.ibclegal.com/fidicme

FIDIC Middle East Contract Users' 2013

26th & 27th February • Workshops: 25th & 28th February • Venue: Dubai

VIP CODE

Please quote the above VIP code when registering

WHEN AND WHERE

FKW82352
26th & 27th February
Workshops 25th & 28th
February
Dubai

Venue: **Madinat Jumeirah Resort**
PO Box 75157
Dubai UAE
Tel: +971 4 3668888
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Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has arranged a special room rate at a number of hotels. If you wish to book a room, please contact Venue Search, call +44 (0)20 8547 1767; email beds@venuesearch.co.uk. Please state that you are an IBC delegate.

PERSONAL DETAILS

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Telephone Fax
Email

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3rd Delegate Mr/Mrs/Ms

Job title Department
Telephone Fax
Email

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FIDIC Middle East Contract Users' 2013 - £295 + VAT (20%)

FIVE EASY WAYS TO REGISTER

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Payment should be made within 14 days of registration. All registrations must be paid in advance of the event. When registering, please quote your VIP code - found in top right hand corner of this booking form.

HOW MUCH?

	Book by 6th December 2012	Book by 24th January 2013	Standard Price
Full Event: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop + both half-day workshops	SAVE £500 ☐ £2496	SAVE £400 ☐ £2596	SAVE £300 ☐ £2696
3.5 Day Package: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop + 1 half-day workshop (specify 1 workshop below)	SAVE £400 ☐ £2197	SAVE £300 ☐ £2297	SAVE £200 ☐ £2397
3 Day Package: 2-day main conference + both half-day workshops	SAVE £400 ☐ £1897	SAVE £300 ☐ £1997	SAVE £200 ☐ £2097
3 Day Package: 2-day main conference + full-day "Intro to FIDIC Contracts" workshop	SAVE £300 ☐ £1898	SAVE £200 ☐ £1998	SAVE £100 ☐ £2098
2.5 Day Package: 2-day main conference + 1 half-day workshop (specify 1 workshop below)	SAVE £300 ☐ £1598	SAVE £200 ☐ £1698	SAVE £100 ☐ £1798
2-day Main Conference Only:	SAVE £200 ☐ £1299	SAVE £100 ☐ £1399	☐ £1499
1-day "Intro to FIDIC Contracts" Workshop Only:	☐ £699	☐ £699	☐ £699
Half-day Workshops Only: (specify workshop(s) below)	☐ £399 each	☐ £399 each	☐ £399 each

Specify your half-day workshop(s):

- Workshop B - 28th Feb. 2013, Morning: Advanced Dispute Resolution Strategies
 Workshop C - 28th Feb. 2013, Afternoon: Successfully Using Dispute Boards

£200 discount for 3rd and subsequent delegates. Please note the conference fee does not include accommodation or travel costs. All discounts can only be claimed at the time of registration and multibooking discounts cannot be combined with other discounts that may be available (apart from early booking discounts which are available to everyone). All discounts are subject to approval. We are happy to accept a replacement delegate for the whole event, however delegate passes cannot be split or shared between delegates under any circumstances.

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