The Challenges of the Egyptian Construction Industry and the Role of FIDIC

Hands-on Experience on using FIDIC Contracts

16 April 2016

FIDIC WORKSHOP

17 April 2016

CRCICA Conference Centre,
1 Al-Saleh Ayoub St. Zamalek
Cairo - Egypt

In cooperation with

The Egyptian Society of Consultative Engineers
(ESCOME)

Egyptian Engineers Syndicate
(EES)

Contractual and Legal Aspects in Construction
(CLAC)

Society of Construction Law
(SCL) Egypt
Program

First Session:
Changes and Challenges in the Egyptian Construction Industry and the Role of FIDIC

- Factual Realities of the Egyptian Construction Market
- The Contributions of FIDIC in the Development of the Construction Industry
- FIDIC Principles and Benefits for Stakeholders
- Recent Trends of Sustainability Management

Second Session:
Government Procurement and FIDIC

- Egyptian procurement strategies and practices
- FIDIC Procurement Procedures and Egyptian public procurement contracts
- MDB-Financed Projects and the use of FIDIC Contracts: Expectations and Perspectives from Multilateral Development Banks (MDBs)
- CASE Study: Egyptian Museum project

Third Session:
Understanding FIDIC: A Middle Eastern Approach

- The Application of FIDIC Contracts in Egypt and other Arab Middle Eastern Countries
- Regional Experiences: The Jordanian Experience
- Most common Amendment to FIDICs’ particular conditions in the Middle East

Fourth Session:
Panel Discussion on FIDIC Contracts – The Right Tool for Construction Industry in Egypt?

- Contractors’ views
- Consultants’ views
- Employers’ views
- FIDIC Views

Closing Session:
FIDIC Looks Ahead

- FIDIC contracts and their Arabic translation - how to go forward?
- Ways to enhance participation in the Egyptian Member Association’s activities; attract new members; introduce training programs; offer possibilities for young professionals to join the international community

Round Table Meeting:
Consulting Engineering Industry in Egypt and the Role of FIDIC: Developments, Concerns, What’s for the future?

To be co-moderated by Dr. Eng. François BAILLON
(To apply for attendance, please send email to fidic@crcica.org)
### The Challenges of the Egyptian Construction Industry and the Role of FIDIC
16 April 2016
CRCICA Conference Centre, Cairo - Egypt

#### Selection of Speakers

<table>
<thead>
<tr>
<th>Eng.</th>
<th>Ahmad Al Mansoury</th>
<th>Managing Partner, Al Mansoury – Egypt and Managing Partner InShield International Dubai and Chairman of SCL Egypt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eng. Dr.</td>
<td>Ahmed F. Waly</td>
<td>Assistant Professor Department of Construction and Architectural Engineering, American University in Cairo; WALY - Arbitration &amp; Contract Administration firm</td>
</tr>
<tr>
<td>Eng.</td>
<td>Aisha Nadar</td>
<td>Consultant at Advokatfirman Runeland AB, and Member, FIDIC Updates Task Group 1999 Suite</td>
</tr>
<tr>
<td>Eng.</td>
<td>Ellis Baker</td>
<td>Partner, Head of Construction and Engineering, London, White &amp; Case LLP</td>
</tr>
<tr>
<td>Dr.</td>
<td>Engy Serag</td>
<td>Contracts and Claims Director, Orascom Construction Industries</td>
</tr>
<tr>
<td>Dr. Eng.</td>
<td>François Baillon</td>
<td>Commercial Director, FIDIC, Geneva</td>
</tr>
<tr>
<td>Eng.</td>
<td>Hamdy Shehata</td>
<td>Member of board, the Egyptian Federation for Construction &amp; Building Contractors, Chairman of Arab Contractors Association for Housing, Contracts, Former Executive Assistant for CEO, The Arab Contractors</td>
</tr>
<tr>
<td>Prof. Dr.</td>
<td>Hani Sarie-Eldin</td>
<td>Managing Partner, Sarie-Eldin &amp; Partners Law Firm</td>
</tr>
<tr>
<td>Eng.</td>
<td>Khaled Fouad</td>
<td>Assistant Director, Contracts Commercial Department, Emaar Misr for Development</td>
</tr>
<tr>
<td>Dr.</td>
<td>Mohamed Abdel Raouf</td>
<td>Director of the Cairo Regional Centre for International Commercial Arbitration, (CRCICA)</td>
</tr>
<tr>
<td>Professor</td>
<td>Nicholas Gould</td>
<td>Partner at Fenwick Elliott LLP, London, United Kingdom</td>
</tr>
<tr>
<td>Eng. Dr.</td>
<td>Sherif EL-Haggan</td>
<td>Professor, Construction Law (Contractual &amp; Legal Aspects in Construction Industry: Construction Law - CLAC), The American University in Cairo</td>
</tr>
<tr>
<td>Eng.</td>
<td>Sherif Wassef</td>
<td>Senior Partner – Consulting Engineer, Wassef Design Group; Egyptian Society of Consulting Engineers (ESCOME)</td>
</tr>
<tr>
<td>Eng.</td>
<td>Waleed El Nemr</td>
<td>Contracts Director, Hill International - Africa</td>
</tr>
<tr>
<td>Eng.</td>
<td>Waleed M. Migdadi</td>
<td>General Manager of Migdadi Center for Contract Administration and Arbitration</td>
</tr>
</tbody>
</table>
**FIDIC WORKSHOP**

**Hands-on Experience on using FIDIC Contracts**

**Program**

Introduction of Seminar

Introduction to FIDIC

- The organization
- The history of the contracts
- The risk allocation philosophy

Which contract to choose and why?

- The 1999 rainbow suite
- Yellow book vs. Silver book
- New developments

Interactive Exercise #1

Drafting and Negotiating Particular Conditions

- FIDIC under the Egyptian law
- Avoiding pitfalls

Operation of FIDIC Contracts

- Role of Contract Administration
- Managing & Evaluating Variations

Claims

- The Claim process
- How to prepare Claims – The Claim Document
- Time and Cost Analysis

Dispute Avoidance and Resolution

- The Multi-tier process
- The role of Disputes Adjudication Boards
- Arbitration

Interactive Exercise #2

**Tutors**

<table>
<thead>
<tr>
<th>Eng.</th>
<th>Name</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Ahmad Al Mansoury</td>
<td>Managing Partner, Al Mansoury – Egypt and Managing Partner InShield International Dubai and Chairman of SCL Egypt</td>
</tr>
<tr>
<td>Eng. Dr.</td>
<td>Ahmed F. Waly</td>
<td>Assistant Professor Department of Construction and Architectural Engineering, American University in Cairo; WALY - Arbitration &amp; Contract Administration firm</td>
</tr>
<tr>
<td>Eng.</td>
<td>Aisha Nadar</td>
<td>Consultant at Advokatfirman Runeland AB, and Member, FIDIC Updates Task Group 1999 Suite</td>
</tr>
<tr>
<td>Professor</td>
<td>Nicholas Gould</td>
<td>Partner at Fenwick Elliott LLP, London, United Kingdom</td>
</tr>
<tr>
<td>Eng. Dr.</td>
<td>Sherif EL-Haggan</td>
<td>Professor, Construction Law(Contractual &amp; Legal Aspects in Construction Industry: Construction Law - CLAC), The American University in Cairo</td>
</tr>
</tbody>
</table>
The Challenges of the Egyptian Construction Industry and the Role of FIDIC

Participation Fees

<table>
<thead>
<tr>
<th>Event</th>
<th>Fee</th>
<th>Convertible to</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conference: Saturday 16th April 2016</td>
<td>1200 L.E.</td>
<td>US $ 135</td>
</tr>
<tr>
<td>Conference &amp; Workshop</td>
<td>3200 L.E.</td>
<td>US $ 360</td>
</tr>
</tbody>
</table>

Method of payment:

- Cash payment
- Certified cheque to be issued in the name of the Cairo Regional Centre for International Commercial Arbitration

In case of direct bank transfer, please make sure that the bank transfer expenses are not deducted from the total transferred amount and we will much appreciate providing CRCICA with a copy of the bank transfer order to check with our Bank and confirm receiving to you later.

Please note that in its capacity as an international organization working in Egypt CRCICA is exempted from all direct taxes by virtue of the Presidential Decree No. 399/1987.

Registration Form

Please fill out the form and send it back to the center by e-mail or fax, or you can fill out the form using the online link: www.crcica.org.eg/conferences/fidic2016/index.html

Title: (Mr.- Ms.- Dr. ....)

Full Name

Nationality:

Occupation: Place of Business:

How relevant is the event to your type of business?

Address:

Tel: Fax:

Mobile:

E-mail:

Payment method: ( cash - check - Bank transfer)

Date of payment:

How did you get the announcement? □ Fax □ Mail □ E-Mail

I would like to register for:

- Conference: Saturday 16th April 2016 1200 L.E. or US $ 135
- Workshop: Sunday 17th April 2016 2500 L.E. or US $ 280
- Conference & Workshop 3200 L.E. or US $ 360

Notes:

Signature:

For further details

Please contact Conferences and External Relations Department,
Cairo Regional Centre for International Commercial Arbitration
1 Al-Saleh Ayoub St., Zamalek, Cairo - Egypt
Tel. (00202) 27351333/5/7 - Fax (00202) 27351336
Email Address: conferences@crcica.org - web site: www.crcica.org.eg