

Tbilisi, Georgia 29 - 30 June 2017

Kate Aleksidze CEO United Airports of Georgia

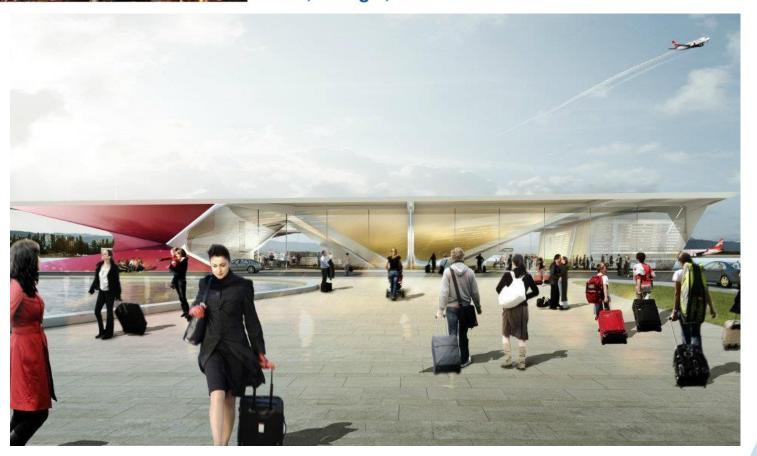
KUTAISI INTERNATIONAL AIRPORT CASE STUDY





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VISION



Challenges: General

- √ No Design
- √ No Budget
- ✓ No General EPC Contractor
- ✓ No Time
- ✓ YES : end date 27 September, 2012



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Challenges: Management

- √ 11 Contractors
- ✓ 8 Different Countries
- ✓ 8 Different Languages
- √ 3 Site Managers (at different times)
- ✓ 1 Design Company
- √ 1 Technical Supervisor Company
- √ 1 UAG Team

Challenges: Contracts

- ✓ Lump sum
- ✓ Variations
- ✓ Allocation of risks
- ✓ Delays and acess to site
- ✓ Responsibility over design
- ✓ FORCE MAJEURE: The whole project



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5 July, 2012





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1 September, 2012

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27 September, 2012



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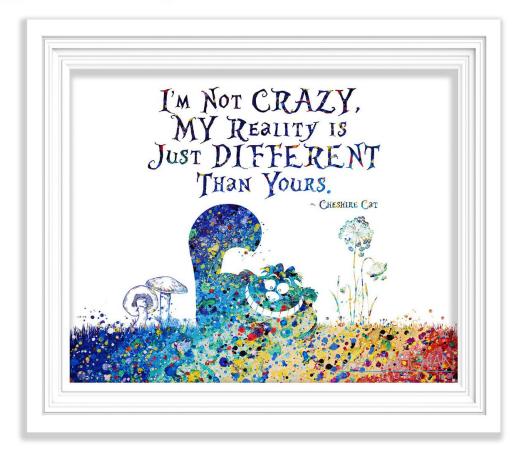
SUCCESS? YES

- ✓ Dedicated team
- ✓ Contractors taking ownership of the project
- ✓ Design team going extra miles for goals
- ✓ Effective site planning
- ✓ Efficient communication
- ✓ MOTIVATION!



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Thank you!