



Giovanni Di FOLCO

*BSc., Civil Engineer
Adjudicator & Arbitrator*

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STRENGTHS:

- Member of FIDIC President List of Approved Adjudicators;
- FIDIC Accredited Adjudicator;
- FIDIC Accredited Trainer;
- Project & Contract management expertise;
- Estimating, planning, cost analysis and contract administrative proficiency;
- Computer literacy;
- Safety management awareness;
- The ability to liaise effectively at all levels;
- Technical skills in the writing of causation analyses, technical-QA/QC reports / procedures, specifications and method statements;
- Design-Bid-Build, Design-Build, EPC, PPP, BOT, BOOT, Fast-Track, Partnering and Value Engineering knowledge;
- Project Planning/Scheduling, Claims Management/Resolution and Project Control;
- Knowledge of all FIDIC Conditions of Contract;
- Familiar with N.O.S.A. internationally acclaimed safety guidelines;
- Accomplished in Microsoft Excel, Word, PowerPoint, Microsoft Project, Primavera P3/P5/P6 and AutoCAD;
- Adept in packages for the evaluation of road pavements: Ekonopt, Surf, Winplus, Kenlayer, Kenslab, Airpave and DCP;
- Experienced in Alternative Dispute Resolution (ADR) procedures and ICC arbitration.

Foreword:

Giovanni Di Folco is a highly motivated expatriate **Civil Engineer** and **Dispute Board Member** with nearly 35 years of professional experience. He is a **Member of the FIDIC's President List of Approved Adjudicators**, a **FIDIC Accredited Dispute Adjudicator**, a **FIDIC Accredited Trainer** and **Visiting Professor at Polytechnic of Milano University**. He is experienced in Project & Contract Management and Dispute Resolution, and is a Claims' Expert (Delay and Quantum) with extensive international experience gained in multi-disciplinary Civil Engineering Projects in *Italy, Norway, Sweden, Algeria, Ethiopia, Iran, Libya, South Africa, Kingdom of Lesotho, Sultanate of Oman, United Arab Emirates, Qatar, UAE, Greece, Bulgaria, Albania, Moldova, Turkey, Panama, Canada, Chile and Romania*, who attained professional recognition over the past thirty five years of experience in Civil Engineering and Disputes Resolution. He has demonstrated acumen for construction and design engineering and management at all levels, has an acute awareness of cost control and project planning, ability to provide an immediate and calculated response to situations both in the financial and technical sectors of the profession, who possesses proven ability to sustain responsibilities from high level management through to operational level. He possess an openly communicative disposition at every level of management, with Consultants, Contractors, Owners/Employers, Government Officials, Banking and Insurance Institutions and has earned the respect and trust of many parties involved in this complex and demanding industry at every level over the years. He has an acute awareness of specific Country and International Law, the importance of quality and safety and the moral and legal responsibilities that they impose. Although a Specialist Pavement Engineer by profession, the international experience gained has enabled the development of his wide diversity of skills in Contract, Delay and Quantum Analyses, Planning Engineering, Construction law, Claims, Adjudication and Arbitration.

Education:

- BSc Degree in Civil Engineering
Major in Civil Engineering. Minor in Highways and Pavement design,

General experience:

- Adjudication and International Arbitration;
- Project/Contract Management and Contract Administration and Claim Resolution under international standards;
- Mechanistic-Empirical Pavement Design, Road/Pavement Management;
- Rehabilitation of High and Low Volume roads (Pavement Design and Construction);
- Land & Quantity Surveying and Roads Design/Construction in General;



- Soil stabilization techniques with conventional and alternative chemical products;
- Bulk earthworks management, deep in-situ impact compaction techniques;
- Alternative Road Surfacing: Slurry/Cape Seals, Stone and Sand Seals, Micro-surfacing and Asphalt technology (Design, manufacturing and application);
- Laboratory and Geotechnical soil mechanics analysis, testing, evaluation & investigation;
- Pipelines, dams and roller-compacted concrete technology;
- Structural concrete works (bridges, reservoirs & foundations), concrete repairs and construction chemicals choice and application knowledge;
- Tunneling construction, boring and blasting;
- Water/sewer waste treatment and reticulation works;
- Design and Construction of Roads, Motorways, Railways and Airports;
- High Voltage Power lines and substations' civil works and erection experience.

Claims Preparation / Resolution / Expert Witness Experience:

- Principal claim expert (Causation, Delay and Quantum Analysis) and/or Expert Witness during the preparation and resolution of over two hundred fifty claims for Extension of Time and compensation for disruption, prolongation, acceleration and damage during the period 2004 to 2020.

Dispute Adjudication Experience:

- Adjudicator/Dispute Board, and/or Counsel and/or Delay Expert and/or Quantum Expert while deciding or representing/defending various International Entities or Clients during **more than one hundred** International Dispute Adjudication Procedures under FIDIC Red, Pink, Yellow and Silver books, 1st Edition 1999, during the period 2004 to 2020.

International Arbitration Experience:

- Counsel or Forensic Delay and/or Quantum Expert during International Arbitrations under the International Chamber of Commerce (ICC) and UNCITRAL Rules in **more than forty** International Arbitration procedures, during the period 2004 to 2020.

Project Management Experience:

- Involved in Project Management since 1986. Experienced planning engineer covering both the contracting and consulting industries. In-depth knowledge of network scheduling techniques and Critical Path Methods for the planning and management of projects and resources in construction practice. Experienced in Risk Analysis and Risk management. Knowledgeable with Work Breakdown Structures (WBS) planning techniques. Expert in the preparation of Project Management Plans. Accomplished in the use of Project Management software such as Primavera P3/P6, Sure Track, TSP, Monte Carlo, MS Projects and Expedition. Over the years was involved with managing, organizing and staffing project offices, teams and construction sites, pricing and estimating, cost control, trade-off analysis, risk management, quality management, contracts and procurement. Experienced in the



assessment and mitigation of delays, claims and compensation using methodologies such as: Time Impact Analysis, Retrospective Delay Analysis, As-Built vs As-Planned and Collapsed As-Built Analysis.

Memberships, Fellowships and Academic affiliations:

- Member of FIDIC President List of Approved Adjudicators;
- Fellow of Dispute Board Federation (EU);
- Director of Dispute Resolution Board Foundation (USA);
- Fellow of Prime Dispute;
- Member of Project Management Institute (USA);
- Member of American Concrete Pavement Association (USA);
- Visiting Professor at Polytechnic University of Milan, Italy. Teaching international adjudication, contract management and delay analysis.

Awards:

- Primavera Inc. Man of the Year Award (received in Romania in 2007) for excellence in contributing to planning and delay analysis using the Primavera Software. Issued by Primavera Inc. USA in association with TotalSoft Romania;
- Win of the Year 2003 Award. Issued by Parsons Group USA in Appreciation for Outstanding Leadership and Performance.

Authoring of Technical and Legal Papers and Books:

To promulgate Project & Contract Management, Civil Engineering and Dispute Adjudication matters, Giovanni Di Folco over the years has authored manuals, procedures, agreements, technical reports and presentation papers, which are listed below:

- **Guidelines Report for the Preliminary Land Surveying of Dam Sites**, edited in South Africa in 1988; (International Article)
- **Quality Management Manual for Sub-Station Civil Works and The Refurbishment of Indoor Sub-Station Buildings**, edited in South Africa in 1994; (Manual)
- **Project Management/Construction Manual for Site Managers and QA/QC Engineers**, edited in the Sultanate of Oman in August 1995; (Manual)
- **Sub-Contract/Vendor's Agreement for the Sulphonate Petroleum Products Treatment and Slurry Seal Surfacing of Unpaved Roads on behalf of Petroleum Development Oman (Limited)**, edited in the Sultanate of Oman in August 1995; (Manual)
- **Alternative construction methods by using Deep Impact Rolling Techniques**, edited in South Africa in 1996; (International Article)
- **QA/QC manual for the stabilization of unpaved roads**, edited in the Sultanate of Oman in August 1998; (Manual)



- **Compendium for the design and supervision of gravel wearing course stabilized with an Ionic stabilizer**, edited in the Sultanate of Oman in January 1999; (Manual)
- **Report on the causes of early cracking and remedial measures to the concrete pavement from km 14+446 to km 25+320 - Carriageway II of Bucharest to Constanta Sub Section 1 Motorway - Romania**, edited in Romania in September 2003; (Expert Report)
- **Contract Management presentation regarding FIDIC Red Book**, edited in Abu Dhabi for Parsons Group Pasadena (USA), International Management Meeting, February 2004;
- **Project & Contract Management and preparing for claims** - Presented at Challenges of International Contracting in Romania Workshop, November 2006; (International Article)
- **Dispute Boards a Contractor's Perspective** - Presented at the Dispute Resolution Board Foundation International Conference in Bucharest, Romania, May 2007; (International Article)
- **The use of the Primavera Software in the Management of infrastructure projects in Romania** - Presented at Oracle - Primavera Inc International conference in Romania, October 2007;
- **Driving our ways with Primavera PM** - Presented at PMI Project management Forum in Bucharest, Romania, November 2008; (International Article)
- **Using Dispute Boards - Why? Best Use / Wrong Use of Dispute Boards** - Presented at the DRBF Training Workshop and Regional Conference in Bucharest, Romania, October 2009; (International Article)
- **Using Dispute Boards, the Romanian Experience** - Presented at the Dispute Board Federation Winter Symposium in Istanbul, Turkey, November 2009; (International Article)
- **Enforcement of a DAB Decision through an ICC Final Partial Award** – Published by Dispute Board Federation worldwide, September 2010. (International Article)
- **What Contractors Think of DABs 10 Years after using FIDIC 1999 Contracts** - Published by Dispute Resolution Board Foundation in 2012. (International Article)
- **Enforcement of DAB Decision in Arbitration** – Published by Dispute Resolution Board Foundation in June 2015. (International Article)
- **How DBs reduce costs and save money** - Published by Dispute Resolution Board Foundation in 2018. (International Article)
- **Construction Arbitration in Central and Eastern Europe: Contemporary Issues** - Wolters Kluwer. (Published Book as Co-Author, Edited by Dr. Crina Baltag and Dr. Cosmin Vasile)

Representative Dispute Resolution Experience in detail:

Please see **Appendix 1** to CV below, which for reasons of space listed only cases during the period 2015 to 2018:





APPENDIX 1

Giovanni Di Folco

**CONFIDENTIAL
DISPUTE
ADJUDICATION &
ARBITRATION
PARTICULARS**

2015 - 2018

DISPUTE RESOLUTION EXPERIENCE

**MR GIOVANNI DI FOLCO REPRESENTATIVE DISPUTE RESOLUTION
EXPERIENCE AS EITHER APPOINTED ADJUDICATOR OR COUNSEL OR
DELAY EXPERT OR QUANTUM EXPERT IN INTERNATIONAL
ADJUDICATION AND ARBITRATION PROCEEDINGS DURING THE
PERIOD 2015 TO 2018.**

**AS APPOINTED
DISPUTE BOARD MEMBER
DURING THE PERIOD
2015 - 2018**

Dispute Adjudication Particulars	Project and Country
<p>1. September 2015 – In the matter of a consolidated dispute between a Greek Main Civil Contractor and an Indian M&E Subcontractor governed by modified FIDIC Red Book 1st Edition 1999 contract conditions, Mr Giovanni Di Folco was appointed a Chairman of the DAB. The DAB was of the ad hoc type. The appointment was made by the two DAB's Members that had been appointed by the Parties.</p>	<p>Construction of Sport Stadium in Qatar.</p>
<p>2. March 2016 – In the matter of a consolidated dispute between an Italian EPC Main Oil & Gas Contractor and a Spanish Industrial Subcontractor governed by modified FIDIC Silver Book 1st Edition 1999 contract conditions, Mr Giovanni Di Folco was appointed as one of the Members of the DAB. The DAB was of the ad hoc type. The appointment was made by the Spanish Subcontractor.</p>	<p>Modernization of Hydrocarbon Plants in the Sultanate of Oman.</p>
<p>3. July 2017 – In the matter of a consolidated dispute between a German Main Building Contractor and an UAE M&E Subcontractor governed by modified FIDIC Yellow Book 1st Edition 1999 contract conditions, Mr Giovanni Di Folco was appointed as one of the Members of the DAB. The DAB was of the ad hoc type. The appointment was made by the German Contractor.</p>	<p>Design and Build of Towers Complex in Qatar.</p>
<p>4. June 2018 – Mr Giovanni Di Folco was appointed as Sole Member DAB as proposed by the Appointing Entity and by agreement of the Parties, comprising an Oil & Gas Company as Owner and an Austrian Oil & Gas Main Contractor. The DB is of the standing type and is ongoing. The project is governed by modified FIDIC Red Book 1st Edition 1999 contract conditions</p>	<p>Construction of gas Pipeline in Kazakhstan.</p>

AS EITHER APPOINTED COUNSEL OR
DELAY EXPERT OR QUANTUM EXPERT
IN INTERNATIONAL DISPUTE
ADJUDICATION MATTERS¹
DURING THE PERIOD
2015 - 2018

¹ Reference to dates may mean appointment's date as either Counsel, Delay Expert or Quantum Expert or date when DAB Decision was given.

Dispute Adjudication Particulars	Project & Country
1. In the matter of a consolidated dispute between Israeli Contractor and Romanian Public Authority. February 2015.	Rehabilitation of National Road in Romania.
2. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. March 2015.	Design & Build of Railway in Turkey.
3. In the matter of a consolidated dispute between Italian + Spanish Contractors in JV and a Romanian Public Authority. March 2015.	Design and Build of Motorway in Romania.
4. In the matter of a consolidated dispute between Italian + German Contractors in JV and Romanian Public Authority. March 2015.	Design and Build of Motorway in Romania.
5. In the matter of a consolidated dispute between Italian Contractor and Romanian Public Authority. March 2015.	Design and Build of Motorway in Romania.
6. In the matter of a consolidated dispute between Israeli Contractor and Romanian Public Authority. April 2015.	Rehabilitation of National Road in Romania.
7. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. April 2015.	Design & Build of Railway in Turkey.
8. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. May 2015.	Design & Build of Railway in Turkey.

9. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. May 2015.	Design and Build of Motorway in Romania.
10. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. June 2015.	Design and Build of Motorway in Romania.
11. In the matter of a consolidated dispute between Italian + German Contractors in JV and Romanian Public Authority. July 2015.	Design and Build of Motorway in Romania.
12. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. July 2015.	Design and Build of Motorway in Romania.
13. In the matter of a consolidated dispute between Italian Contractor and Romanian Public Authority. December 2015.	Design and Build of Motorway in Romania.
14. In the matter of a consolidated dispute between Italian + German Contractors in JV and Romanian Public Authority. January 2016.	Design and Build of Motorway in Romania.
15. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. February 2016.	Design and Build of Railway in Turkey.
16. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. February 2016.	Design and Build of Motorway in Romania.
17. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. April 2016.	Design and Build of Motorway in Romania.
18. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. May 2016.	Construction of Access Road and Railway Infrastructure in Romania.

19. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. June 2016.	Design and Build of Railway in Turkey.
20. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. July 2016.	Design and Build of Railway in Turkey.
21. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. July 2016.	Construction of Motorway in Romania.
22. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. August 2016.	Design and Build of Railway in Turkey.
23. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. August 2016.	Design and Build of Railway in Turkey.
24. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. September 2016.	Rehabilitation National Road in Romania.
25. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. September 2016.	Rehabilitation of National Road Romania.
26. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. October 2016.	Construction of Access Road and Railway Infrastructure in Romania.
27. In the matter of a consolidated dispute between Israeli Contractor and Romanian Public Authority. October 2016.	Construction of Motorway By-pass in Romania.
28. In the matter of a consolidate dispute between and Italian Contractor and an Albanian Public Authority. November 2016.	Construction of Motorway By-pass in Albania.

29. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. February 2017.	Design and Build of Motorway in Romania.
30. In the matter of a consolidated dispute between Spanish + Italian Contractors in JV and Romanian Public Authority. March 2017.	Rehabilitation of National Road in Romania.
31. In the matter of a consolidated dispute between Spanish + Italian Contractors in JV and Romanian Public Authority. May 2017.	Design and Build of Motorway By-pass in Romania.
32. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. June 2017.	Rehabilitation of National Road in Romania.
33. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. August 2017.	Design and Build of Railway in Turkey.
34. In the matter of a consolidated dispute between Spanish + Italian Contractors in JV and Romanian Public Authority. September 2017.	Construction of Motorway in Romania.
35. In the matter of a consolidated dispute between Israeli Contractor and Romanian Public Authority. November 2017.	Rehabilitation of National Road in Romania.
36. In the matter of a consolidated dispute between Spanish Contractor and Romanian Public Authority. January 2018.	Rehabilitation of National Road in Romania.
37. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. February 2018.	Design and Build of Motorway in Romania.

38. In the matter of a consolidated dispute between Italian + Spanish Contractors in JV and Romanian Public Authority. February 2018.	Construction of Underground Metro in Romania.
39. In the matter of a consolidated dispute between Spanish Contractor and Turkish Public Authority. February 2018.	Design and Build of Railway in Turkey.
40. In the matter of a consolidated dispute between Spanish Contractors in JV and Romanian Public Authority. October 2018.	Design and Build of Motorway in Romania.
41. In the matter of a consolidated dispute between Italian Contractor and Albanian Public Authority. October 2018.	Construction of Motorway By-Pass in Albania.
42. In the matter of a consolidated dispute between Italian Contractor and Albanian Public Authority. November 2018.	Construction of Motorway By-Pass in Albania.
43. In the matter of a consolidated dispute between Spanish Contractor and Public Authority of the Republic of Moldova. November 2018.	Construction of Motorway By-Pass in Moldova.
44. In the matter of a consolidated dispute between Spanish Contractor and Public Authority of the Republic of Moldova. November 2018.	Rehabilitation of National Road in Moldova

AS EITHER APPOINTED COUNSEL, OR
DELAY EXPERT OR QUANTUM EXPERT
IN INTERNATIONAL ARBITRATION
MATTERS²
DURING THE PERIOD
2015 - 2018

² Reference to dates may mean appointment's date as either Counsel, Delay Expert or Quantum Expert or date when Award was given.

Arbitration Particulars	Project and Country
1. ICC Case # 21205/MHM. In the matter of arbitration between Israeli Contractor and Romanian Public Authority. July 2015.	Design and Build of National Road Rehabilitation Romania.
2. ICC Case # 21328/MHM. In the matter of arbitration between Italian Contractor and Romanian Public Authority. September 2015.	Design and Build of Motorway in Romania.
3. ICC Case # 21413/MHM. In the matter of arbitration between Israeli Contractor and Romanian Public Authority. October 2015.	Design and Build of National Road Rehabilitation Romania.
4. ICC Case # 21466/MHM. In the matter of arbitration Spanish Contractors in JV and Romanian Public Authority. November 2015.	Design and Build of Motorway in Romania.
5. ICC Case # 21488/MHM. In the matter of arbitration between Spanish + Italian Contractors in JV and Romanian Public Authority. November 2015.	Design and Build of Motorway in Romania.
6. ICC Case # 21572/MHM. In the matter of arbitration between Spanish + Italian Contractors in JV and Romanian Public Authority. January 2016.	Construction of Motorway in Romania.
7. ICC Case # 21775/MHM. In the matter of arbitration between Spanish Contractors in JV and Romanian Public Authority. March 2016.	Design and Build of Motorway in Romania.

<p>8. ICC Case # 21910/MHM. In the matter of arbitration between Spanish Contractor and Romanian Public Authority. April 2016.</p>	<p>Rehabilitation of National Road in Romania.</p>
<p>9. ICC Case # 22001/MHM. In the matter of arbitration between Spanish Contractor and Romanian Public Authority. June 2016.</p>	<p>Rehabilitation of National Road in Romania.</p>
<p>10. ICC Case # 22145/MHM. In the matter of arbitration between Italian + German Contractors in JV and Romanian Public Authority. July 2016.</p>	<p>Design and Build of Motorway in Romania.</p>
<p>11. ICC Case # 22704/MHM. In the matter of arbitration between Spanish Contractor and Romanian Public Authority. March 2017.</p>	<p>Rehabilitation of National Road in Romania.</p>
<p>12. ICC Case # 23132/MHM. In the matter of arbitration between Israeli Contractor and Romanian Public Authority. October 2017.</p>	<p>Construction of Motorway By-pass in Romania.</p>
<p>13. ICC Case # 23635/MHM. In the matter of arbitration between Israeli Contractor and Romanian Public Authority. May 2018.</p>	<p>Design and Build of National Road in Romania.</p>
<p>14. ICC Case # 23853/MHM. In the matter of arbitration between Israeli Contractor and Romanian Public Authority. August 2018.</p>	<p>Design and Build of National Road in Romania.</p>
<p>15. ICC Case # 24093/MHM. In the matter of arbitration between Italian Contractor and Georgian Public Authority. November 2018.</p>	<p>Construction of Motorway in Georgia.</p>
<p>16. ICC Case # 24143/MHM. In the matter of arbitration between Spanish + Italian Contractors in JV and Romanian Public Authority. December 2018.</p>	<p>Construction of Motorway in Romania.</p>

17. ICC Case # 24145/MHM. In the matter of arbitration between German Subcontractor and Italian Contractor. December 2018.	Construction of Tunnel in Georgia.