



Presidents' Meeting Year in Review 2006-2007

Dr. Jorge Díaz Padilla
FIDIC President

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The FIDIC Vision:

*“To be the **recognized** global voice for the consulting engineering industry”*



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What FIDIC does?

“Represents globally the knowledge industry and enhances image.”



What FIDIC offers?

“Best business practice and tools to promote a viable industry.”



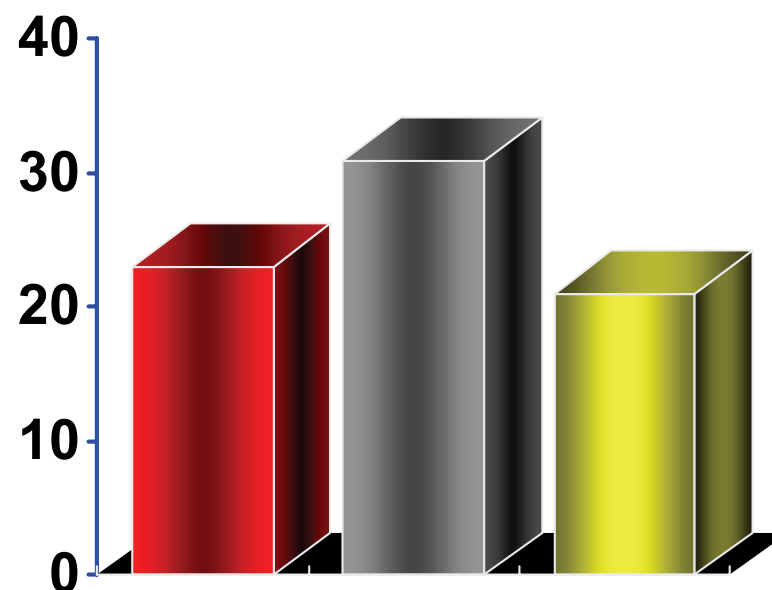
What are FIDIC's principles?

“Quality, integrity and sustainability.”



FIDIC Today:

- ✓ 75 Member Associations
- ✓ 4 new MAs in 2007 if Malawi, Jordan, Kazakhstan and Russia are approved at the next GAM
- ✓ 40,000+ consulting firms worldwide



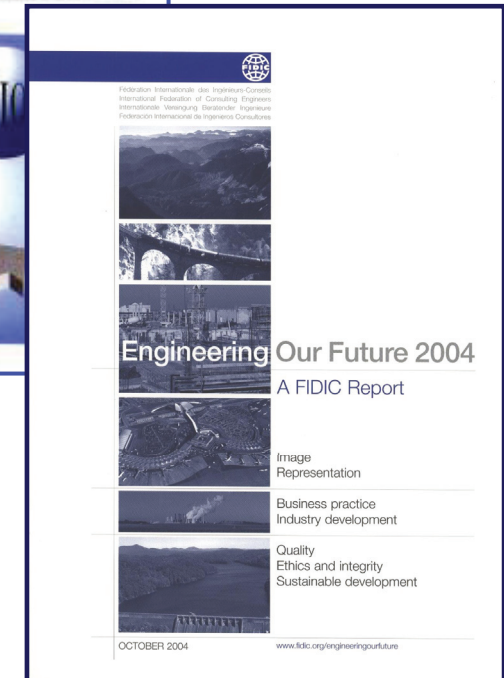
■ MAs in developed countries
■ MAs in emerging countries
■ MAs in developing countries



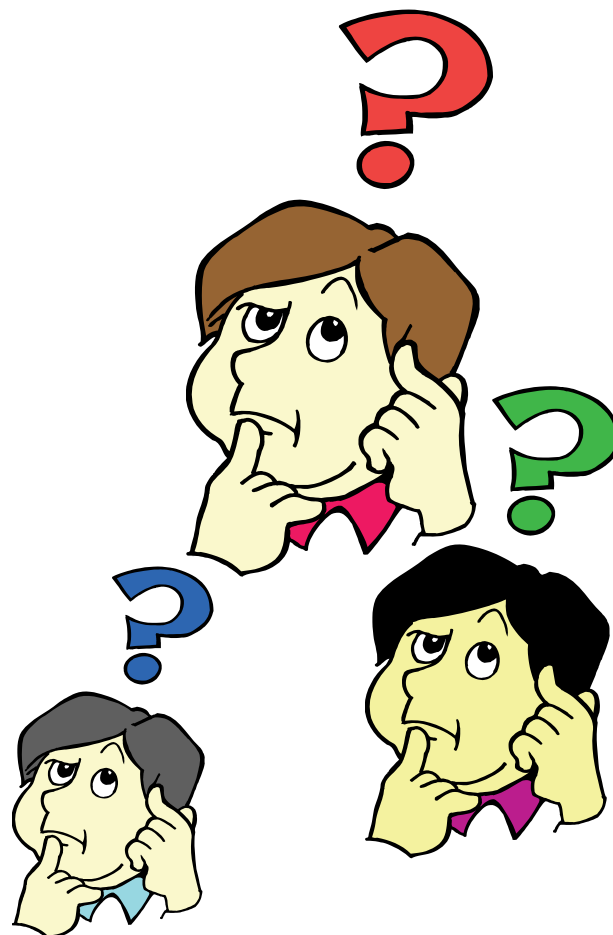
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FIDIC's daily work:

- ✓ Within the framework of the current “Strategic Plan” (approved by the GAM in 2004)
- ✓ Based in the “2007-2009 Business Plan” (approved by the GAM in 2006)

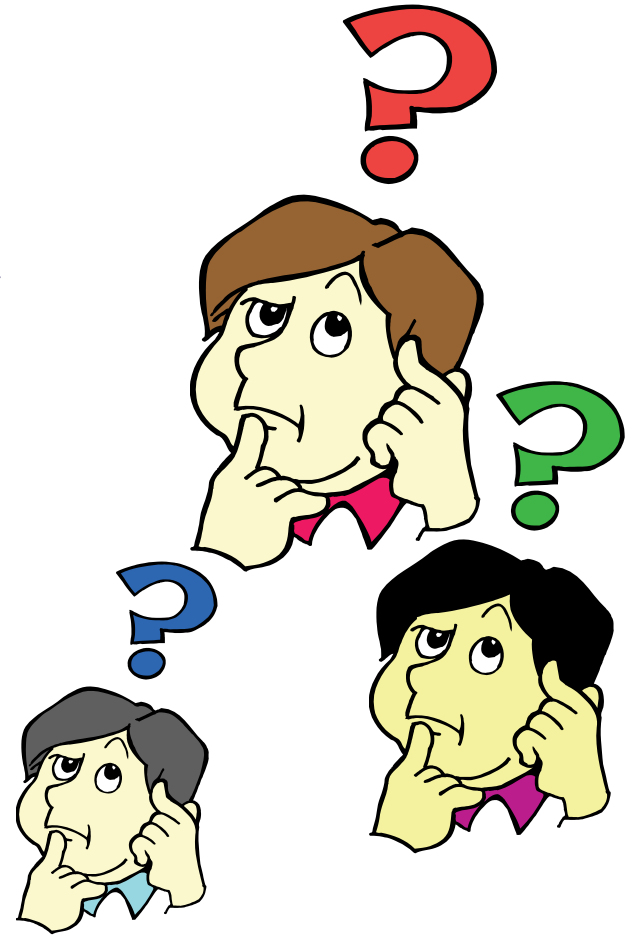


Representation can be singled out as FIDIC's **key** objective. For this reason, not only a wide geographic coverage is necessary but, also, it is essential that each MA truly represents the consulting activity in the country (the local voice).



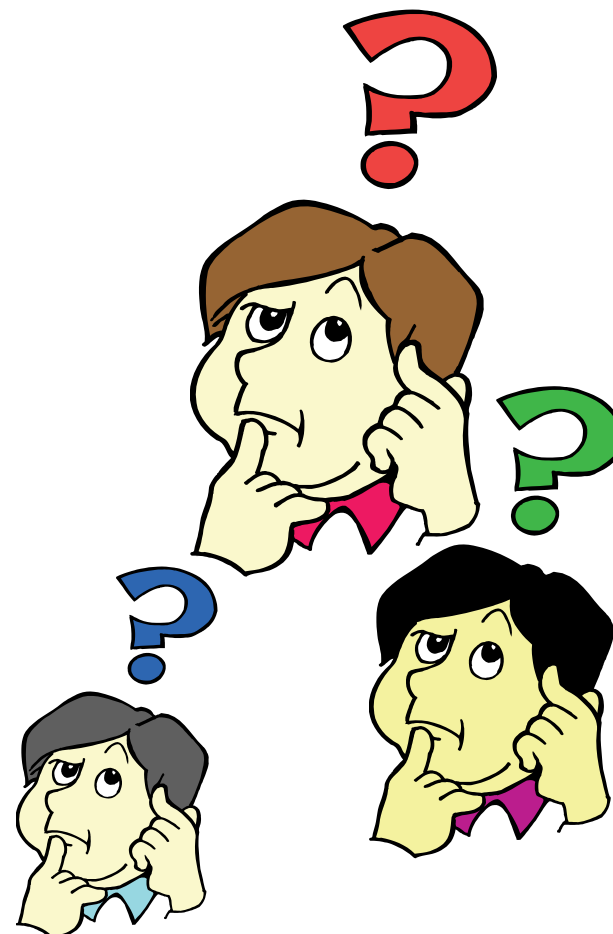
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Complex issues such as allowing the membership of only one MA per country or the status of the MA's independence (from the Government? from contractors? from suppliers?) cannot be ignored.



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Regional groups of MAs are a strategic component to support the global agenda and to help grow the national industries. For these reasons FIDIC is fully committed to work closely and to build partnerships with this type of organisations.



FIDIC's Regional Groupings of MAs in Africa and Asia, **GAMA** and **ASPAC**, have been given a high priority to support their development as sustainable organisations.



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Discussions have continued between FIDIC and **FEPAC**, the Pan American Federation of Consultants, to cooperate within an action plan aimed to grow the consultancy business in Latin America and to strengthen the capacity of consulting firms in the region.



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With **EFCA**, the European Federation of Engineering Consultancy Associations, FIDIC formalized an “Agreement” in 2004 designed to advance communication and collaboration but that has not achieved the level of integration required by the MAs.



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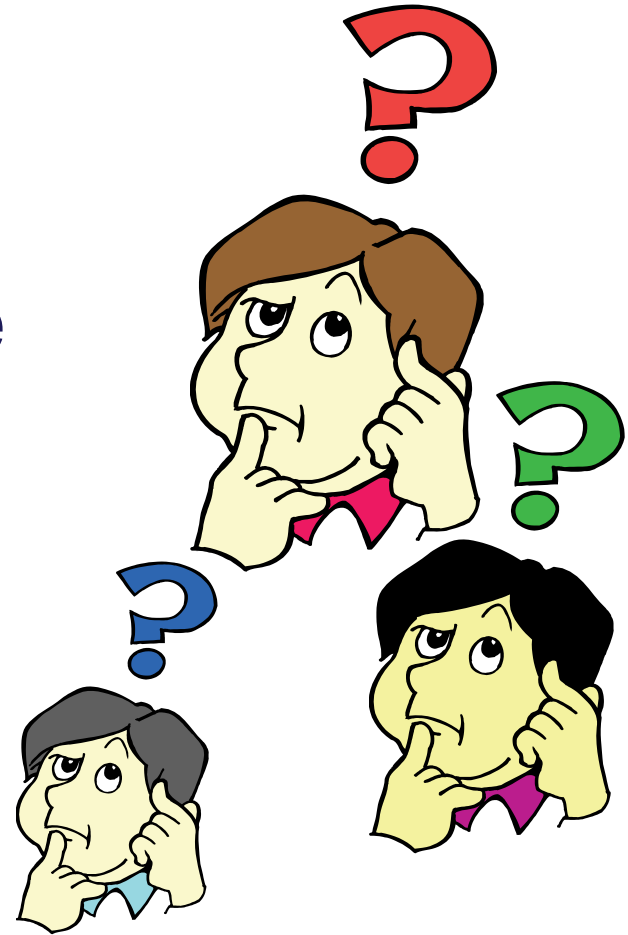


For this reason, last June both Federations agreed to organise a joint Task Force with the objective to *“propose solutions for bringing about improved integration in the representation of engineering consultancy across Europe, and globally if needed”*.



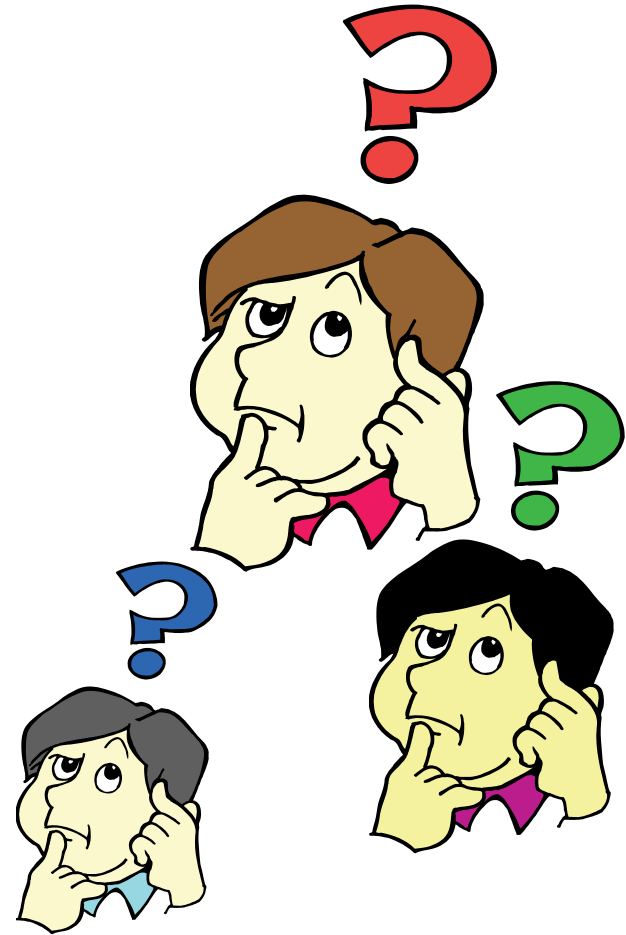
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To manage change for the industry while addressing the needs of a very diverse membership, FIDIC is using the **synergy** of regional and global organisations of contractors and of the WFEO.



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In summary, FIDIC is working to steer in one direction the different voices that affect the business of consultancy but we need first to continue strengthening a single voice for our industry.





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“Thank you very much”

