Budapest 2006



STREAM TWO – QUALITY PROJECT IMPLEMENTATION Risk and Responsibilities in Infrastructure Development

September 26, 2006

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Risk and Responsibilities in Infrastructure Development

Workshop goals:

- 1) Frame the issues we face in dealing with project risk
- 2) Identify the proper assignment of risk responsibilities
- 3) Outline how professionals can best manage and benefit
- 4) Learn from our collective experiences





Risk and Responsibilities in Infrastructure Development

- Proper pricing and management of risk is vital to the success of any infrastructure development organization
- Owners seek to transfer risk to those involved in project development
- Owners increasingly expect design professionals to produce "close to perfect" deliverables
- Situation complicated by implementation options:
 - Design-Build
 - Design-Build-Operate
 - Build-Own-Operate-Transfer
 - Public-Private Partnerships





Risk Allocation Principals

- All involved carry some risk
- Risks belong to those best able to evaluate, control, bear the cost of, and benefit from the risks
- Some risks are best shared
- Proper allocation of risks should lower the overall project cost and reduce the potential for disputes and claims





Risk and the Owner

- Accept risks that are within their control
- Accept risks that implementing firms have no ability to manage:
 - Property acquisition
 - Hostile acts of terrorism or war
 - Third-party interference
 - Unidentified hazardous waste
- Assume risk for innovative approaches that lower project cost and accelerate project delivery
- Some U.S. engineers' attitude: "Take the risk, win the job!"





Role of Insurers and Insurance in Risk Management

- Fundamental concept is transfer of certain risks to insurer
- Insurer is a professional risk bearer
- Firmwide coverage:
 - General liability (Europe: commercial liability; U.K.: public liability)
 - Auto liability
 - Workers comp
 - Professional liability (U.K.: professional indemnity)
 - Contractors pollution



Role of Insurers and Insurance in Risk Management (cont.)

• Project-specific coverage:

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- Builder's risk (rare for engineers, common for designerbuilder)
- Cost cap insurance
- Boiler and machinery insurance (rare for engineers, common for operation services)
- Professionals be aware: Insurance usually provides only a partial transfer of risk!
- Procurement strategy affects the insurability of risk





Risk Management for Professional Engineers

- Become aware of all risks involved with an infrastructure project
- Establish clear corporate guidelines for acceptable project risks and the "Deal Breakers"
- Effective engagement contract is critical
- Must discuss client responsibilities and educate client on potential problems, risks, and options
- Risks can be reduced if technical and managerial responsibilities are approached and executed in a professional manner
- Concentrate business activities on clients and projects that present minimum risk



Risk Management for Professional Engineers (cont.)

- Concentrate on clients and projects that minimize risk
- Fee should provide adequate compensation to allow quality deliverables and for the value delivered and risk assumed
- Provide quality control
- Consider proper staffing and schedule
- Minimize risk by quickly recognizing and addressing problems
- Maintain proper project documentation
- Be prepared to walk away from a prospective client or project that presents unacceptable risk





Project Optimization

- Long-term advantage for rules and practices that avoid unnecessary risks for engineers
- Innovation benefits users through better performances and lower life-cycle costs
- Owners want innovation, but not reasonable responsibilities and risks...
- ...then take legal actions against designers for defects in innovative projects
- Such behavior suppresses innovative will of engineer
- Environment that encourages owners to innovate and accept responsibility will benefit future owners and society







Final Thoughts

- Risk is an inherent part of any infrastructure project
- We all have a role to play
- We must understand the risks involved and who is best suited to manage them
- The trend in alternative delivery methods complicates the risk issue
- Failure to manage risk properly may not only affect today's projects, but may stifle the innovative spirit within our profession in the future



Final Thoughts (cont.)

- These issues create challenges, as well as great opportunities, for each of us
- FIDIC has published a series of manuals that address risk management and insurance







Questions for workshop discussion:

- Should FIDIC establish a task force to address inappropriate risk transfer to consultants? What would be the task force objectives?
- 2. If the risk transfer movement continues, how can engineers manage this risk and price for it?
- 3. Under what circumstances should the engineer accept guarantees, warranties, liquidated damages, and other similar contract provisions?
- 4. How could we influence the way risk assignment enables us as consultants to take on our value added role in project innovation? How can FIDIC assist in this process?