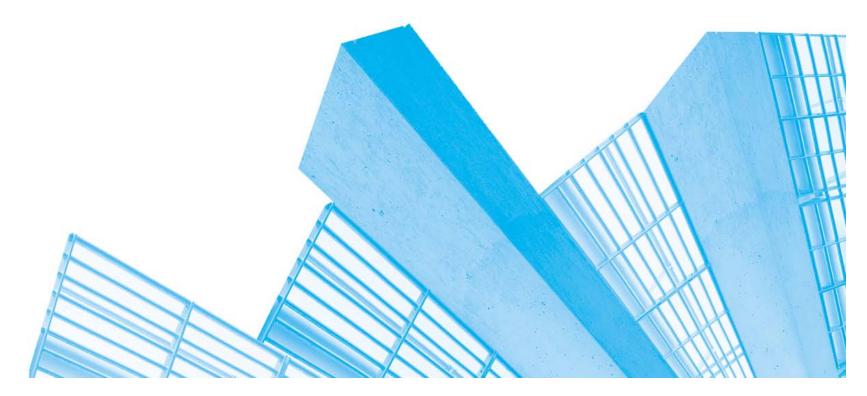


consultancy engineering business environment



The acquisition and retention of skills Nelson Ogunshakin

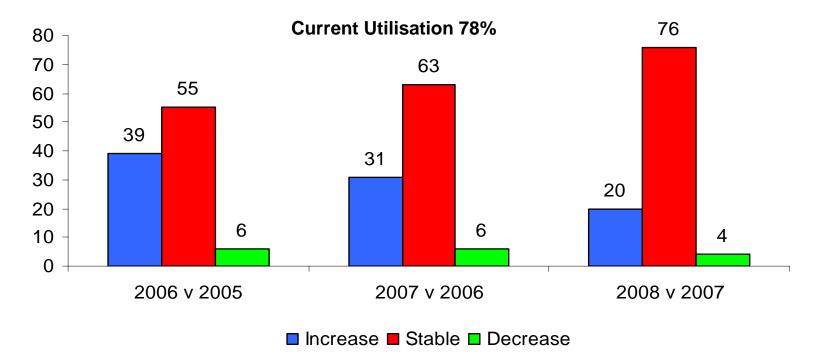
September 2006





What's the problem?

Expectations of utilisation rate changes





Is this an issue?

9 out of 10 firms with a turnover of over £10m per year have this problem

65% of firms rank internal resourcing and skills shortages as one of their top five concerns

75% of these people rank it as their top concern for 2006



What should we do?

- Motivate young people onto courses
- Make the courses more relevant
- Move people from education into the profession
- Keep them interested



Motivating people onto courses



 Raise the profile of consultancy and engineering

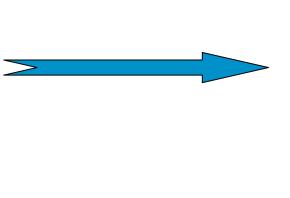
- •Promote modern role models
- •Fund and advertising campaign
- •Open communications about consultancy and engineering at key life stages
- •Address the lack of funding for science and engineering courses





Make the courses more







Provide scholarship schemes

Allow practitioners to be visiting lecturers

•Allow the use of real projects as teaching tools

Provide summer placements for students in companies

Promote conversion courses for changes into engineering

•Have a more module based approach with specialisation in the final year



From education into the profession





•Interact with students throughout their courses

•Consider the whole pool of young people that are available – economists, scientists and mathematicians can all add value

•Be clear about the type of work and potential for career development

 Address the competitiveness of salary levels





Keep them interested



Innovative and exciting projects....











Keep them interested



Young people's forums Ownership and responsibility Continual professional development Alternative career paths



