







Quick overview about myself:

**⇒** 30 years of experience in the same company

Quick overview about Assystem:

→ Throughout these past 30 years, one goal:

How to stay alive









What caused these transformations?

The conquest of the Product Engineering Market











Why?

New customers?

New business models?

New competitors?

New engineers?











#### Why?

'Key factors we all know'
The talk of the town











#### **Time to Market**

'Getting the biggest piece of the pie'











#### **Globalisation**

For Product Engineering, the 'Global Village' is very much a reality











The Asian 'big bang'

New clients...
but at the same time...
...new competitors











**Cutting Edge Innovation** 

« Ever increasing speed »











What consequences?

Product Engineering is 'bullish'











#### **New customers?**

The product engineering report to the marketing











#### **New Business Models**

The main competitor is the customer











**New Competitors** 

Strong Consolidation is inevitable











**New Engineers** 

'From Skill to Behaviour'









**European Opportunity** 

'Europe as a domestic market'











#### Thank You for your attention

