

FIDIC-EFCA 2003 Annual Survey

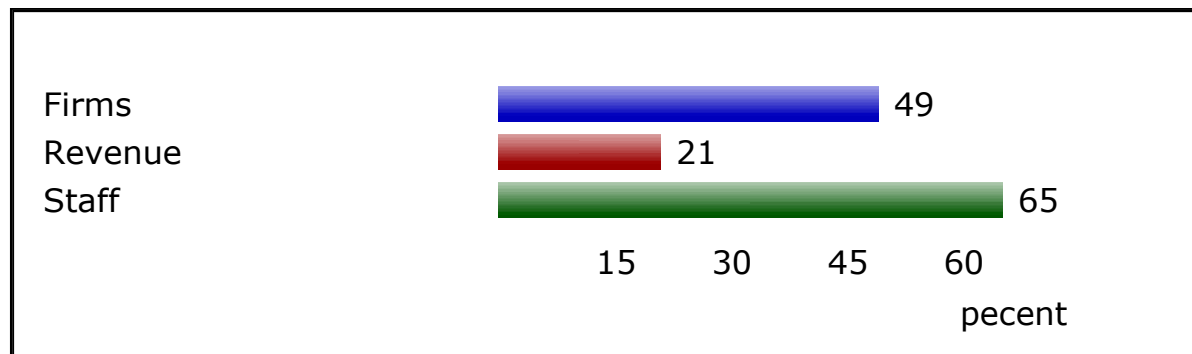
Association practice

1. Association: coverage

The average percentage of the domestic consulting engineering industry's firms, firm staff and total firm turnover which are in membership.

Average number of respondents: 13.

(FIDIC associations: non-umbrella and umbrella).

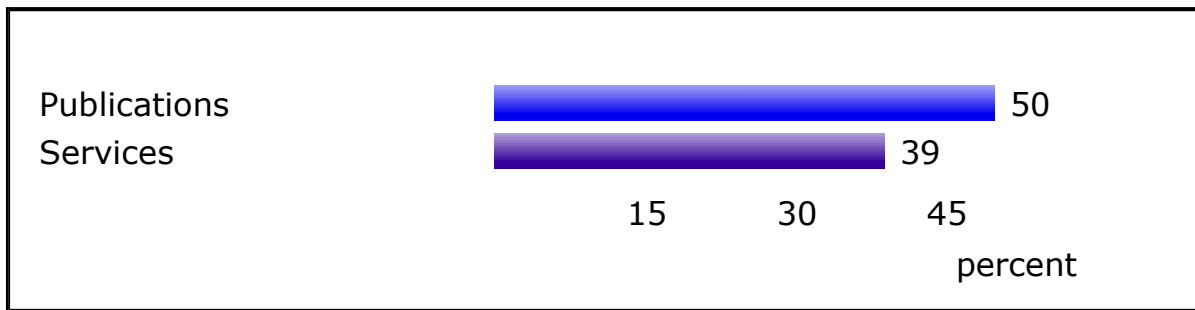


2. Association: activities

Percentage of associations that commercialise publications and offer commercial services.

Average number of respondents: 18.

(FIDIC associations: non-umbrella and umbrella).

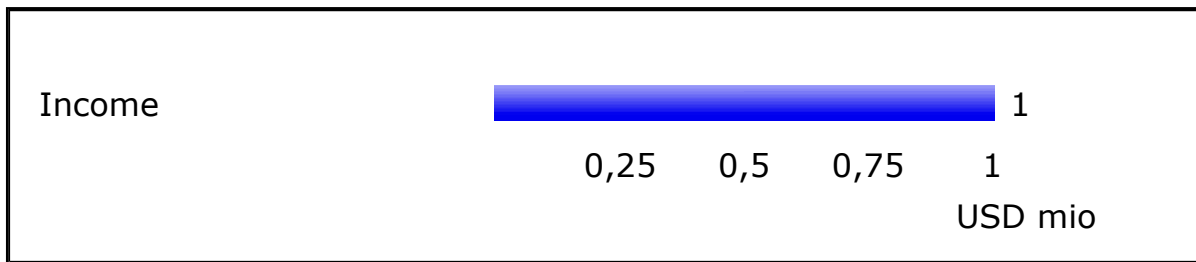


3. Association: revenue

The average association revenue, in millions of dollars.

Average number of respondents: 15.

(FIDIC associations: non-umbrella and umbrella).

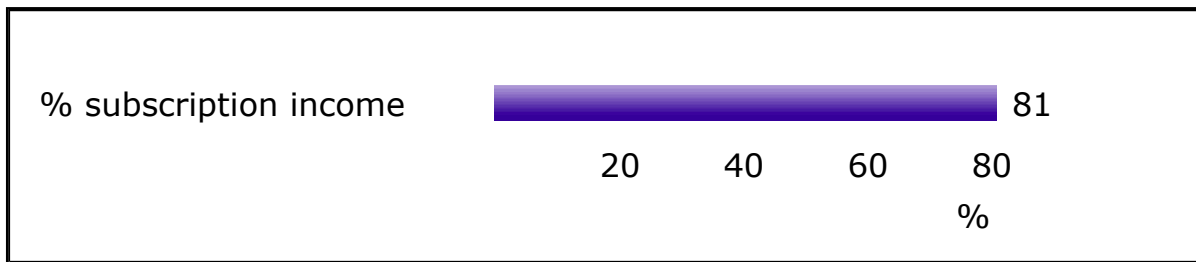


4. Association: subscriptions

The average association income from subscriptions as a percentage of total revenue.

Average number of respondents: 15.

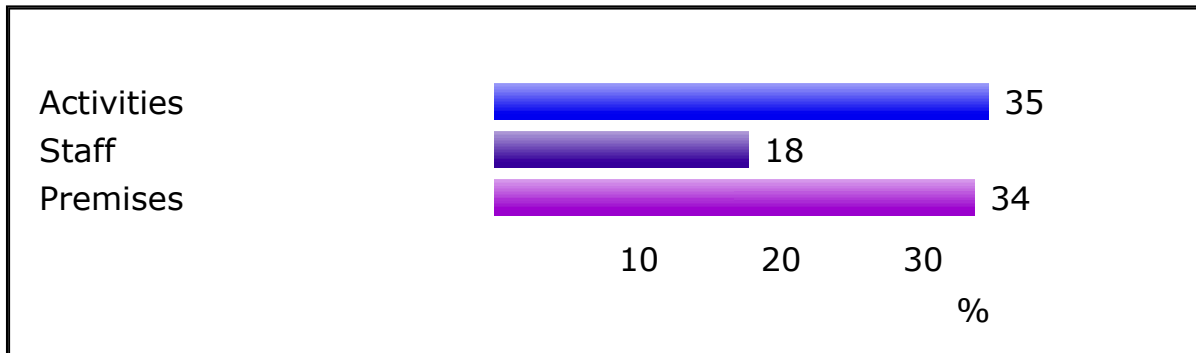
(FIDIC associations: non-umbrella and umbrella).



5. Association: expenditures

The average percentage of total association expenditure that is spent on activities, on staff salaries and social charges, and on office accommodation and expenses.

Average number of respondents: 26.
(FIDIC associations: non-umbrella and umbrella).

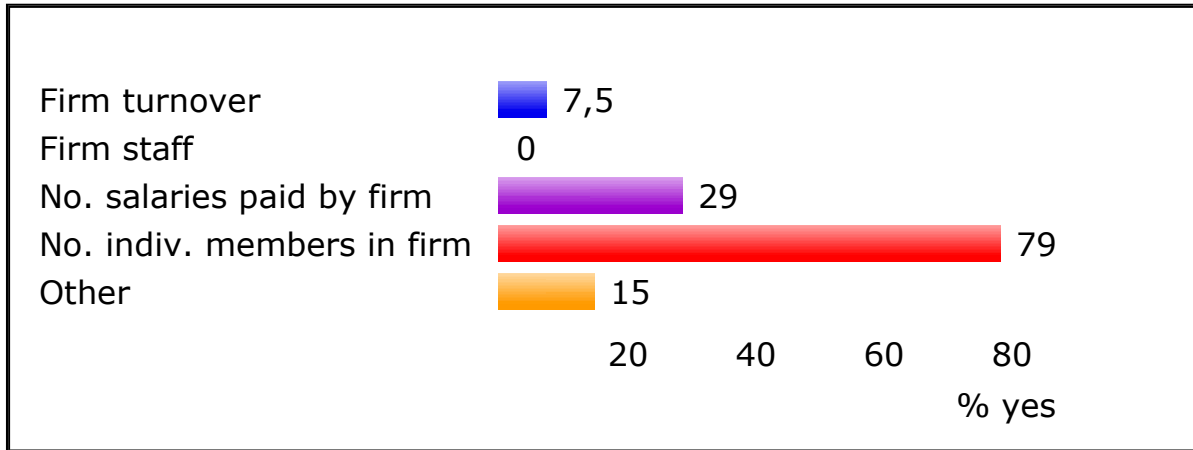


6. Association: subscriptions

The percentages of associations which base membership subscriptions on member firm turnover, member firm staff, the number of salaries paid by a firm to employees, the number of individual members in a firm, and on other criteria. The percentages total more than 100% because some associations report that they use combinations of criteria.

Average number of respondents: 14.

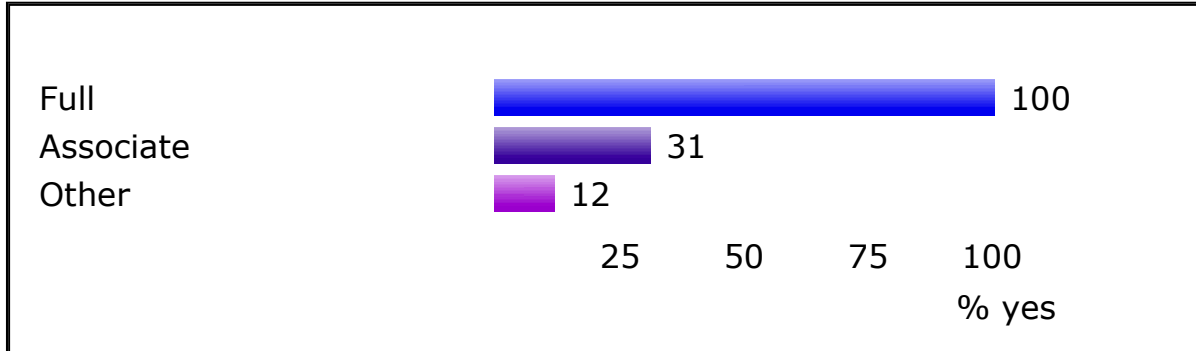
(FIDIC associations: non-umbrella and umbrella).



7. Association: membership classes

The percentages of associations which have full membership, associated membership and other classes of membership. The percentages total more than 100% because some associations report that they have more than one class of membership for firms.

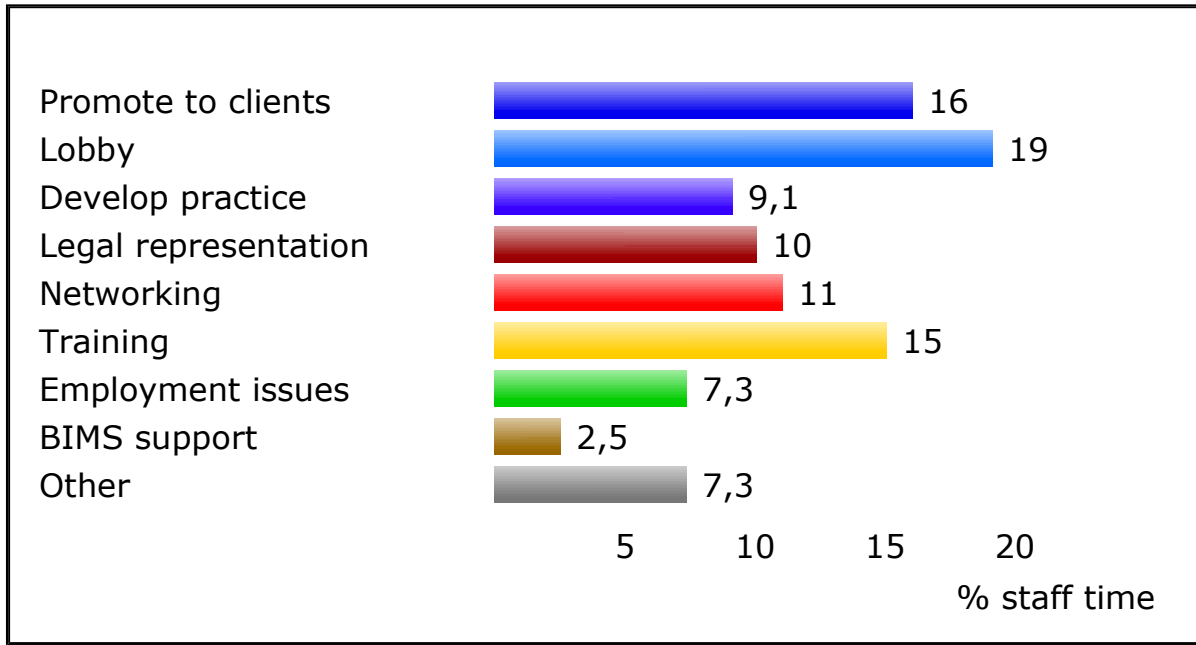
Average number of respondents: 14.
(FIDIC associations: non-umbrella and umbrella).



8. Association: activities

The average percentages of total association staff time that is spent on various activities. Lobbying government takes up some 23% of staff time, followed by education and training activities, and industry promotion. Other activities, from the top are: promoting the consulting engineering industry to clients; developing business practice; offering commercial services to members; networks, meeting and contacts; employment related issues; supporting business integrity management.

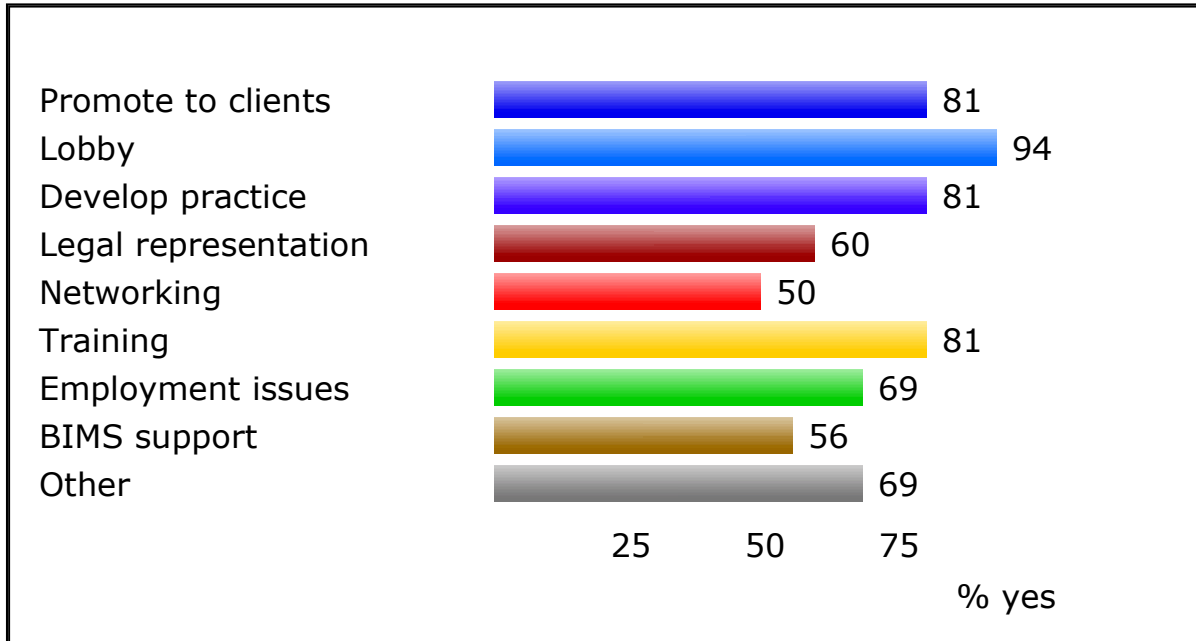
Average number of respondents: 13.
(FIDIC associations: non-umbrella and umbrella).



9. Association: activities

The percentages of associations reporting that they have a committee to cover the various activities. Top-ranked activities are covered by a committee for more than 90% of associations.

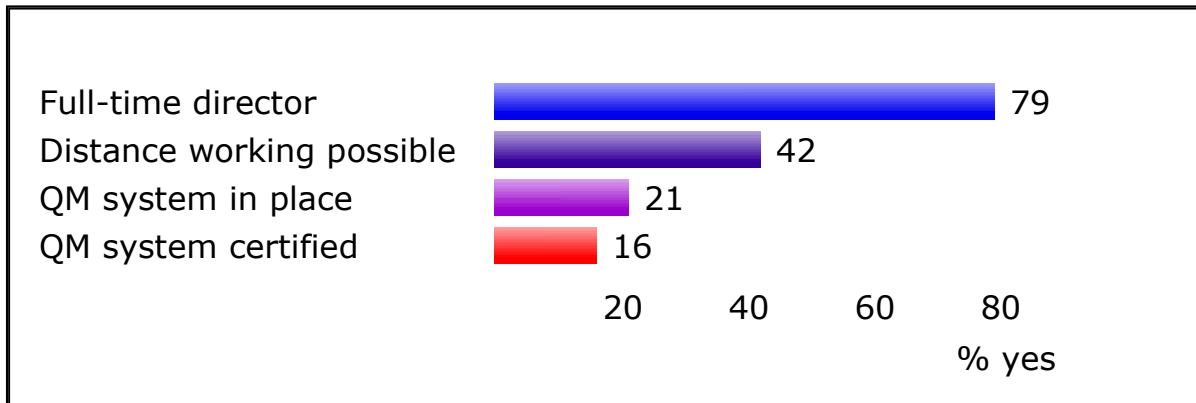
Average number of respondents: 16.
(FIDIC associations: non-umbrella and umbrella).



10. **Association: secretariat**

The percentages of associations reporting: a full-time director; the possibility for staff to work at a distance; the operation of a quality management system; the operation of a quality management system that is certified.

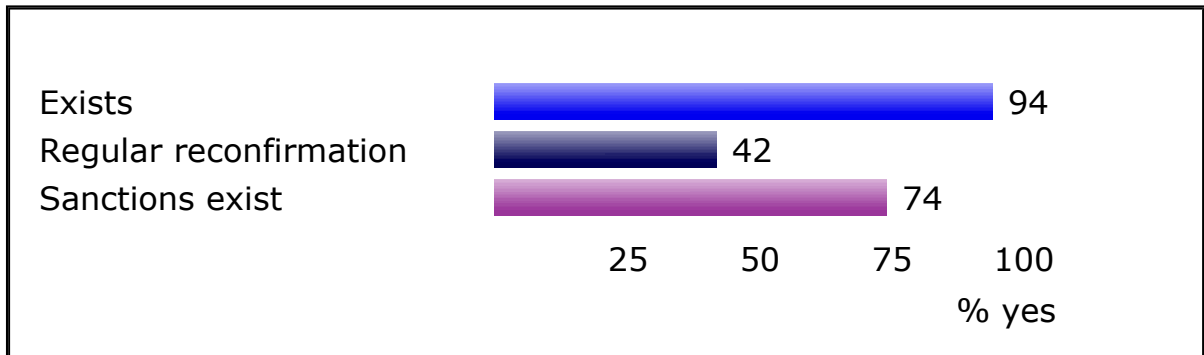
Average number of respondents: 19.
(FIDIC associations: non-umbrella and umbrella).



11. **Association: code of conduct**

The percentages of associations reporting that they: have a code of code; require regular reconfirmation by firms of adherence to a code of conduct (at least every five years); apply sanctions to firms for breaches of conduct.

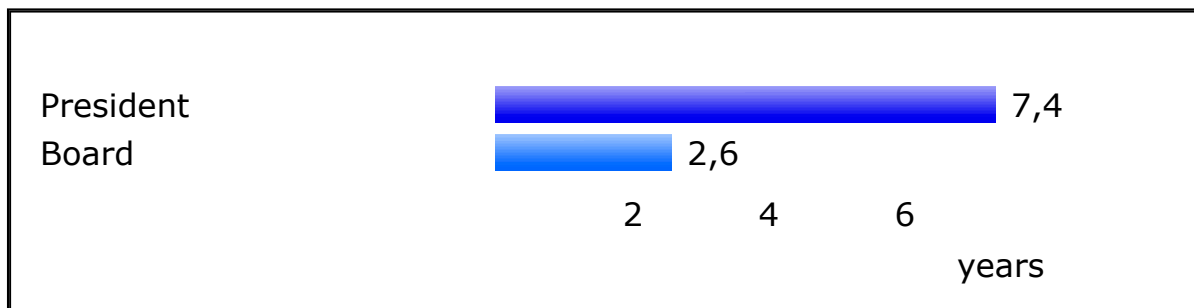
Average number of respondents: 19.
(FIDIC associations: non-umbrella and umbrella).



12. Association: Board

Associations have on average a term of office of elected Presidents or equivalent of some 8 years, with executive Board members that are re-elected every two to three years.

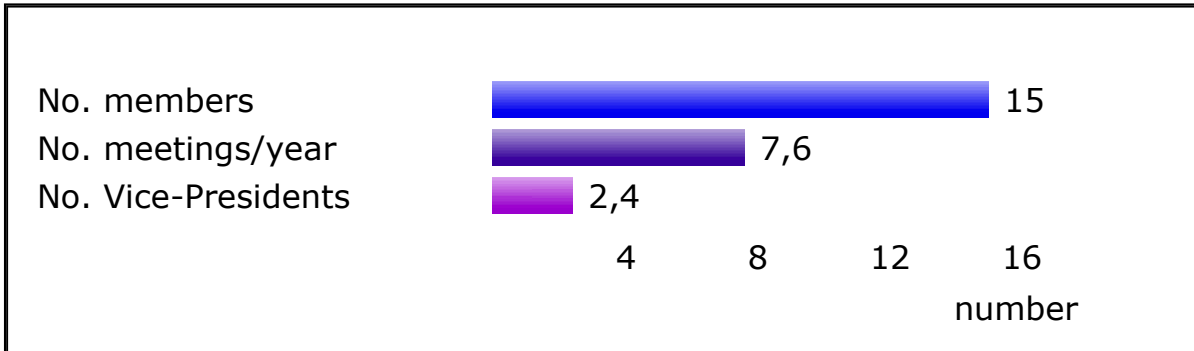
Average number of respondents: 19.
(FIDIC associations: non-umbrella and umbrella).



13. **Association: Board**

Association Boards have on average 15 members and meet on average some 7 times each year. There are on average 2 to 3 Vice-Presidents.

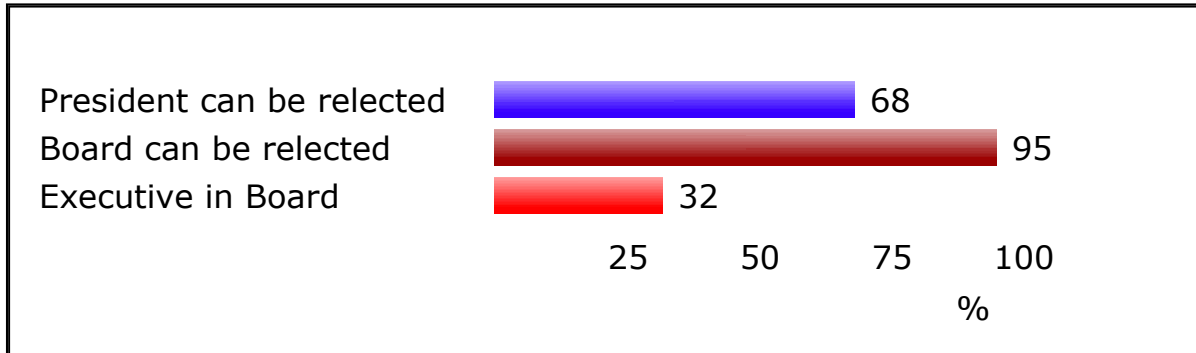
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(FIDIC associations: non-umbrella and umbrella).



14. Associations: Board

The President and Board can be relected on average in 72 and 94%, respectively, of associations, and the Executive Director is a member of the Board in some 35% of associations.

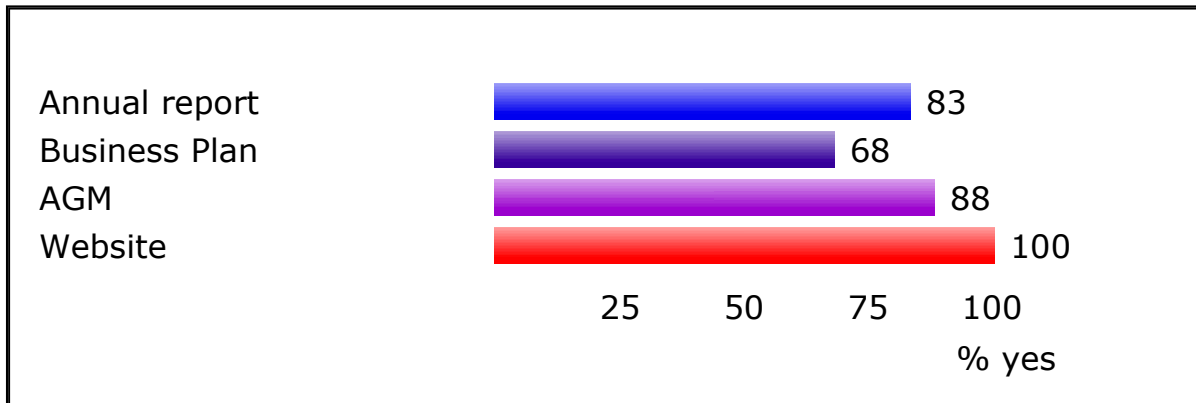
Average number of respondents: 19.
(FIDIC associations: non-umbrella and umbrella).



15. **Association: communications**

All reporting associations indicate that they operate a website, with over 80% publishing an annual report and holding an annual general meeting. Some 70% publish a business plan.

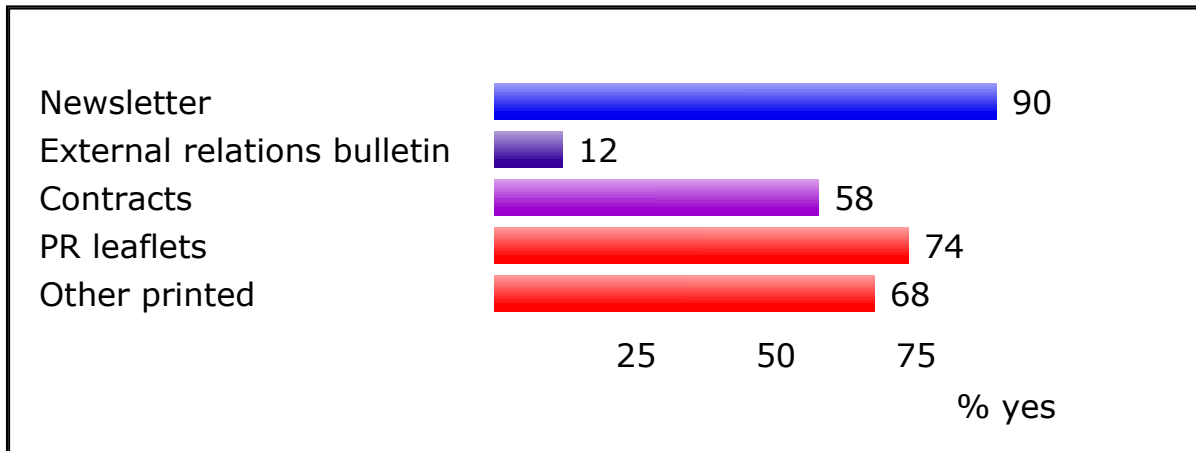
Average number of respondents: 18.
(FIDIC associations: non-umbrella and umbrella).



16. **Association: communications**

The percentages of associations reporting that they publish: a regular newsletter; an external relations bulletin; model conditions of contract; promotional leaflets; other printed documents.

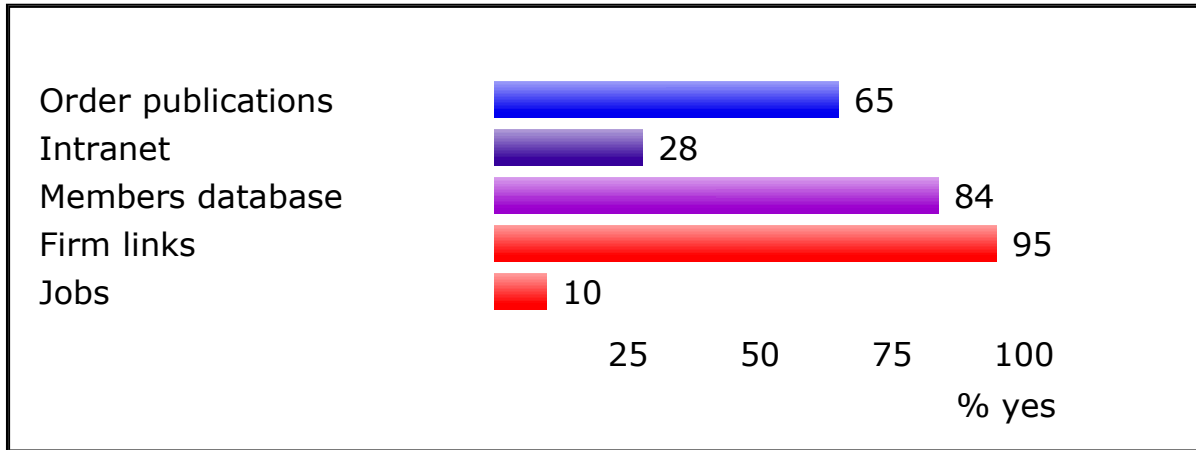
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17. **Association: website**

The percentages of associations reporting that their website offers: a service for ordering association publications; a private Intranet for members; a directory of member firms; links to member firm websites; a listing or directory of job opportunities.

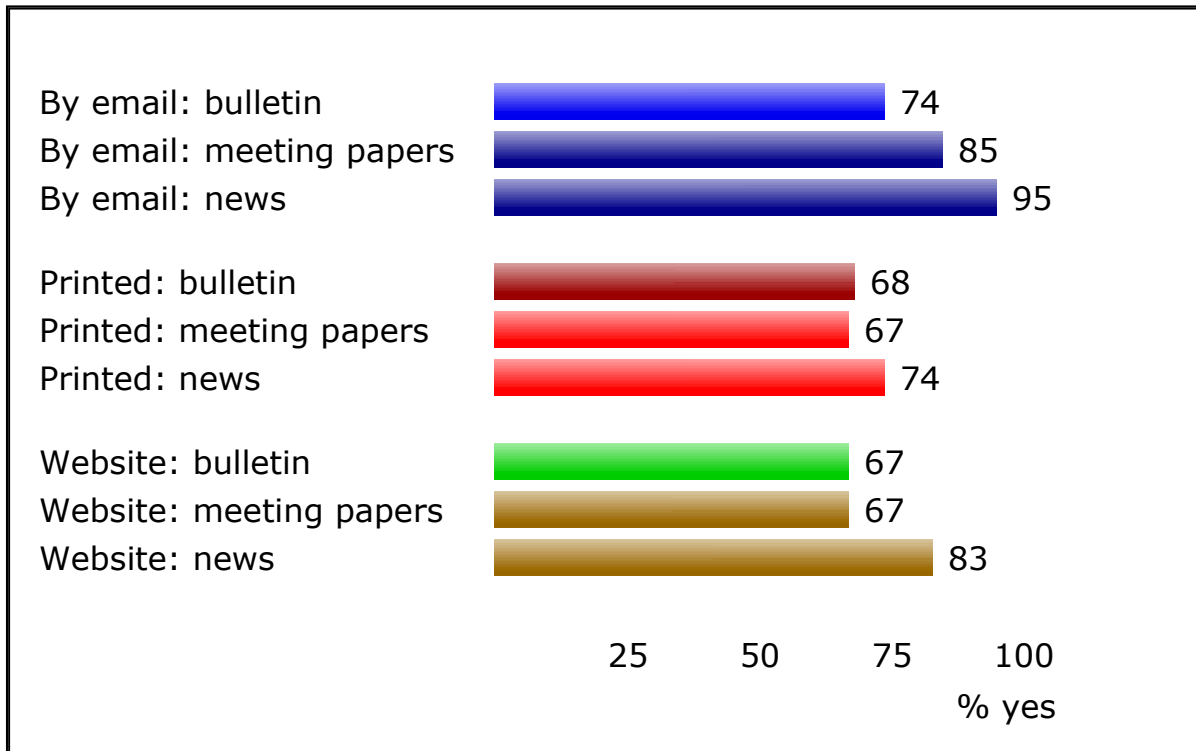
Average number of respondents: 18.
(FIDIC associations: non-umbrella and umbrella).



18. Association: information

The percentages of associations reporting that they distribute to members by email, printed documents and through websites: a members bulletin; meeting documents; news items.

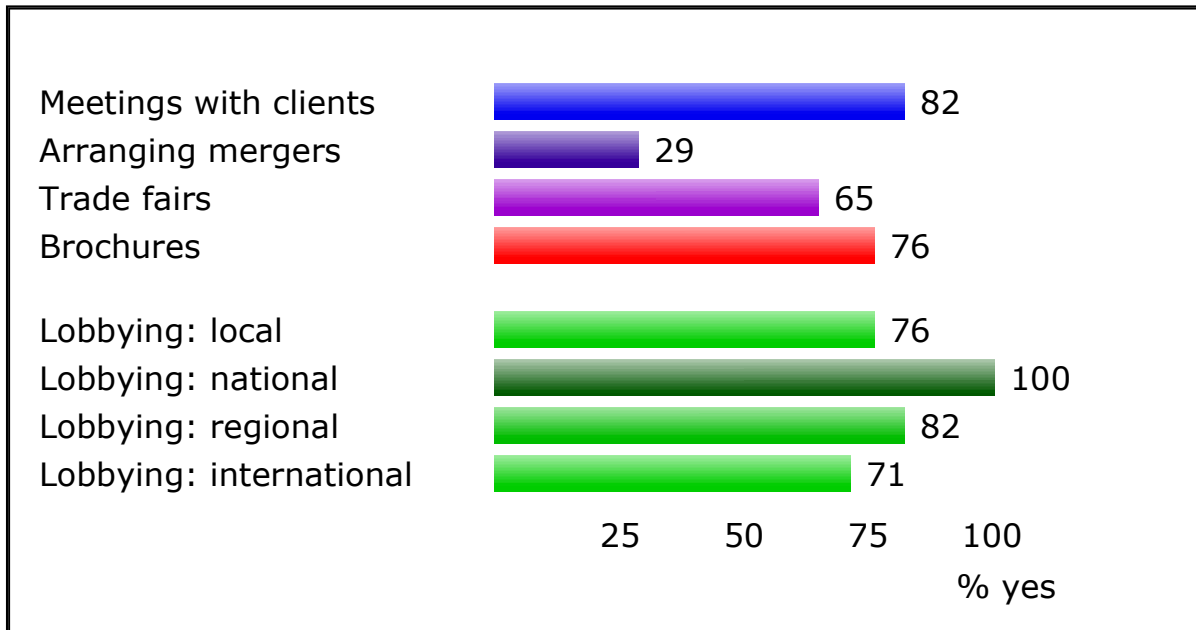
Average number of respondents: 13.
(FIDIC associations: non-umbrella and umbrella).



19. **Association: promotion**

The percentages of associations reporting that they promote the business interests of member firms by: meeting clients; arranging mergers; organizing trade fairs; publishing brochures; lobbying government at various levels.

Average number of respondents: 17.
(FIDIC associations: non-umbrella and umbrella).



20. **Association: services**

The percentages of associations reporting that they offer various types of services to members.

Average number of respondents: 17.

(FIDIC associations: non-umbrella and umbrella).

